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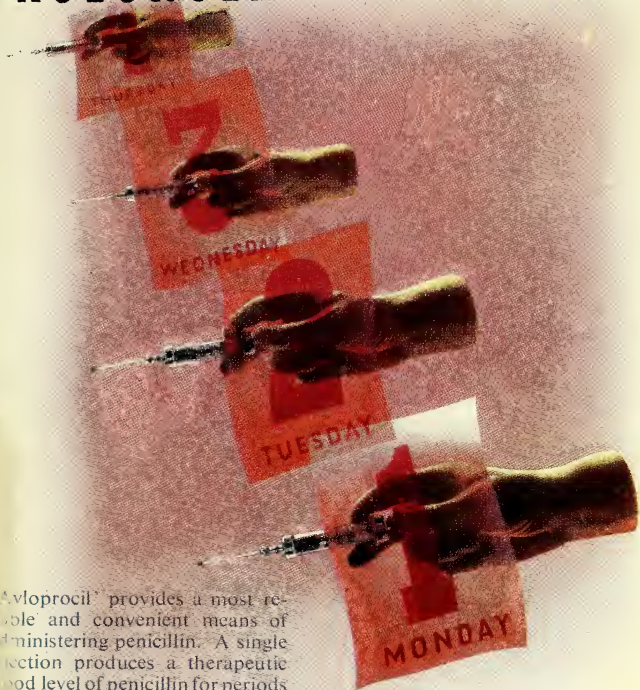


The CHEMIST AND DRUGGIST

RETAILER — WHOLESALER — MANUFACTURER

MAY 27, 1950

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Index to Advertisers pp. 5 & 6

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The **CHEMIST AND DRUGGIST**

for RETAILER—WHOLESALE—MANUFACTURER

MAY 27, 1950

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June CLIII	CONTENTS	No. 3666
Annual Meetings and Officers ...	667	Overseas News ... 656
A Pharmacist's Anthology ...	666	Personalities ... 661
A Sponge Trade Centenary ...	671	Pharmaceutical Society of Great Britain: Annual Meeting ... 672
Business Changes ...	664	Report to Branch Representatives 673
Chemical and Dyestuffs Traders ...	677	Branch Representatives' Meeting 674
Coming Events ...	684	Pharmaceutical Society of Great Ireland: Council Meeting ... 666
Company News ...	658	Royal Society's Conversazione ... 677
Correspondence ...	679	Society's President at Glasgow ... 665
Deaths ...	660	Swiss Exports Declining ... 683
Debate on Health Service ...	684	The Week in Parliament ... 664
Editorial Articles:—		Topical Reflections ... 657
Branch Representations ...	669	Trade Marks ... 684
World Health Programme ...	670	Trade Notes ... 662
Guide to New Medicaments ...	678	Trade Report ... 680
Irish News ...	656	Wills ... 660
Legal Reports ...	659	
Marriages ...	660	

NEWS OF THE WEEK

Soap Rationing.—The Soap (Licensing Manufacturers and Rationing) Order 1949, is being re-enacted and amended to provide for the use of the appropriate coupons in the ration books which come into use on May 21.

Obstetrics College Appeal.—An appeal has been opened for £400,000 to further the work of the Royal College of Obstetricians and Gynaecologists. The College has been absorbed by the National Health Service.

Visit of French Industrialists.—A party of French industrialists visited London, May 7-14, under the auspices of the Comité de Chimie Industrielle. The Society of Chemical Industry arranged a programme of works visits and functions.

Industrial Control Association.—The following Officers will serve the Industrial Pest Control Association for the year 1950:—*President*, Dr. F. R. Coyne; *Vice-president*, Mr. S. W. Hedgcock; *Treasurer*, Mr. Stuart Kregor; *Auditors*, Messrs. G. L. Remont and G. P. Pollard.

Stamped Measures Fees.—The Weights and Measures (Verification and Stamping Fees) Order, 1950 (S.I. No. 512) which came into operation on May 1 prescribed increased fees for the verification and stamping of weights and measures. The fees are considerably higher than hitherto and in some cases trebled. It is understood that wholesalers' prices for apothecaries' stamped measures and weights are consequently about doubled.

Statutory Committee.—The Statutory Committee of the Pharmaceutical Society is meeting in London at 10.30 a.m. on June 1 to (1) resume the adjourned inquiry into the complaint against a member of the Society from which it appeared that he had been conducting a dispensary in association with a registered medical practitioner, and (2) consider complaints received concerning the advertising of dispensing services by corporate bodies registered as authorised sellers of poisons.

Manitoba Flood Disaster.—London merchants dealing in Canadian drugs have cabled to Winnipeg to express sympathy

with victims of the recent floods. Mr. Maitland Steinkopf (vice-chairman, Manitoba Flood Relief Fund) who replied on May 21 thanking the senders of the cable, said that the water had not yet subsided and that the "disaster beggars description; financial assistance is urgently required." [It is understood a British Relief Fund is under consideration.—EDITOR.]

Training of Apprentices.—It was stated at the annual conference of the North-western section of the Co-operative Union at Southport on May 13 that the Co-operative movement had for some time been extending its activities in the pharmaceutical field, but that there was now a shortage of pharmacists. The North Lancashire Council had sent two resolutions to the Central Board asking the Board to consider a scheme for training apprentices. No reply had been received. The chairman said that the resolutions had been considered by the Central Board and passed on to the panel of consultative co-operative chemists, which had been asked to advise how to operate such a scheme.

Socialist Medical Resolutions. — The twentieth annual meeting of the Socialist Medical Association held in London on May 20-21 unanimously passed a resolution calling for the nationalisation of the drug industry, "to save money without detriment to the principles of the Health Service." The resolution recommended the setting-up of a "commission to work out the use of proprietary medicines in general and specialist practice." The meeting also unanimously passed a resolution put forward by the pharmaceutical group that pharmacists should be authorised to substitute official for proprietary preparations in N.H.S. dispensing except where prescriptions were otherwise marked; that National Formulary medicines should be improved in appearance and palatability; that manufacturers should be encouraged to make N.F. preparations; and that the N.F. committee should be reconstituted to include general practitioners in pharmacy and medicine. The resolution was moved by Mr. B. A. Williams, M.P.S., Brentford, Middlesex, who said that doctors had told him they were not interested in prescribing proprietary medicines but used the proprietary names for convenience. A doctor in his district had arranged that he should substitute official for proprietary preparations in an agreed list, and endorse the prescription to that effect.

LOCAL NEWS

Slough Cricket Club Dance.—A dance to mark the opening of the cricket season was held by the Slough Chemists' Association and Cricket Club recently. There were many spot and competition dances, prizes donated by various members of the Association.

Approved or Imposed?—When the Lincoln Executive Council met recently Mr. G. K. Lenton, M.P.S., complained that Ministerial circulars were often ambiguous and gave rise to wrong interpretations. He referred specifically to a circular which stated that the Minister had approved an alteration in the terms of service for chemists by a reduction in the oncost percentage. "When the Minister has said that he approves such a thing he actually means that he has imposed it on us," said Mr. Lenton.

Romford Newcomers Hold Back.—The secretary of the Romford Branch of the Pharmaceutical Society in his annual report on the work done in the session recently ended, states that letters of welcome were sent to all members newly coming into the area, and an effort was made to encourage the wearing of name badges at meetings to stimulate social activity. The results were "disappointing . . . some new members did not reply to the letter . . . and the provision of badges did not have the desired effect. The average attendance of members was twenty-four, compared with thirty-one the previous year.

Smethwick Sunday Hours.—In a letter published in the local Press to a complaint made by the Smethwick town council that the hours of opening on Sunday of chemists shops locally were inadequate, Mr. A. M. Carr (chairman, Smethwick Pharmaceutical Council) pointed out that few shops were open 11.30 a.m.-12.30 p.m. on Sundays. In addition, certain chemists gave a day and night service for prescriptions marked "urgent." The matter was discussed at a meeting of the Smethwick Pharmaceutical Association on May 15, and it was agreed no action should be taken unless the Executive Council should recommend a revision of the hours.

Half-century in Pharmacy.—At the annual meeting of the Merseyside Branch of the National Association of Women Pharmacists held on May 15, Mr. H. Humphreys Jones, J.P., Ph.C., F.R.I.C. (principal

pool School of Pharmacy) was the maker. Under the title "Intellectual mblings," he gave an account of his work in pharmacy from 1894. He brought him many things of interest including a Latin examination paper of last year; his indentures; and a book of foras used in 1895. Mr. T. Stephen es, who said he had first met the maker when they were apprentices, reed the conditions under which they had ed. Miss M. Griffith Jones proposed ote of thanks to Mr. Humphreys Jones Welsh, and Miss M. C. Dodd proposed ote of thanks in English. During the ning the president of the Branch (Mrs. l S. Jones), presented Mr. Humphreys es, on behalf of members, with a pair cuff-links, and his wife with handchiefs and flowers.

Oncost Cut: Local Action.—A meeting Warwickshire Pharmacists was held in mington Spa, on May 17, to discuss reduction in oncost and other matters cerning the National Health Service. C. Davis (chairman, Pharmaceutical omitee) in the chair. It was agreed a similar meeting of contractors should called as and when required, and in case not less frequently than annually. was resolved that the meeting had full fidence in the Negotiating Committee. esolution "that the meeting condemns dictatorial action of the Minister in iming the reduction in oncost, and calls n the Negotiating Committee to resist action to the utmost, and assures the support of the Warwickshire contrac- in any action that is considered neces- , even to the withdrawal of service" carried unanimously.—At a meeting of North Metropolitan Branch of the ional Pharmacists Union on May the following resolution was passed:—

"That if the Ministry of Health persists in maintaining the cut in oncost on National Health Service dispensing the N.P.U. should conduct a plebiscite of all contractors to ascertain whether they are prepared to withdraw their services after giving three months' notice." A rider was added "that dispensing should be continued and charged for, and receipts given . . ." A vote of confidence in the contractors' committee was proposed and after some delay seconded, but was overwhelmingly defeated.

Cornish Branch Meeting.—A large body of members of the Cornish Branch of the Pharmaceutical Society met at Truro, recently, under the chairmanship of Mr. C. E. Underhill (mayor of Saltash), to hear Mr. Arthur Mortimer, M.P.S., speak on current pharmaceutical matters. Prior to the address a resolution was passed urging the Society to continue recognition of the Plymouth Technical College and the Bristol School of Pharmacy as centres for the Chemist and Druggist examination. Mr. Mortimer dealt with the reasons that had caused the formation of the Proprietary Articles Trade Association and showed that a system of price maintenance gave a reasonable profit for work done to all sections of the trade. He gave advice on taking advantage of advertising, saying "Don't sell things, sell human interest. . . . People are alive. Things are dead." The advantage of branded advertised goods was that they were half sold before they reached the chemist. Mr. Mortimer referred at length to pharmacists who refused to dispense prescriptions containing Dangerous Drugs because of the additional trouble involved and to others who did not keep their stocks up to date, telling the customers to go elsewhere for the goods they wanted. It was essential, he urged, to show that a



GLASGOW'S ALL-NIGHT PHARMACY.—In the House of Commons recently (see C. & D., May 20, 1948) the Secretary for Scotland (Mr. Hector McNeil) stated that one pharmacy in Glasgow was open night. Pictures show pharmacists at work and waiting room at Boots, Ltd., Sauchiehall Street.

chemist working in his own pharmacy could do the work of supplying the medicinal needs of the people more efficiently and more cheaply than any clinic.

Edgware Lecture on Perfumery.—At a joint meeting of the Hendon and Edgware Branches of the Pharmaceutical Society and National Pharmaceutical Union at Edgware recently Mr. Paul E. Johnson (chief perfumer, Goya, Ltd.), gave an address entitled "Perfumery through the Ages." After giving a survey of the uses of perfumery from the earliest times and explaining the various methods of extraction of volatile oils (*C. & D.*, March 4, p. 283) Mr. Johnson said that Bulgaria had become the greatest producer of rose oil because its soil was particularly suited to rose growing. Supplies were now hard to obtain as they were only sold for dollars. The orange tree was one of the most useful plants in perfumery, as it yielded four different oils—absolute, from the blossom; neroli, extracted from the blossom with volatile solvent; petitgrain, from the leaves and twigs; and oil of orange from the fruit rind. Neroli and petitgrain were used in Colognes which were originally made with a mixture of citrus oils and orange blossom oils. Perfume oils could be grouped into spicy, balsamic, floral or musky according to their odour. They were also grouped into basic or heavier, more volatile and very volatile. In the blending of a perfume, a heavier oil was selected first, such as oil of oak moss, to this were added some of the more volatile oils and finally the very volatile oils known as "top notes" were added. After blending, it was necessary to fix the perfume and the fixatives used included ambergris, civet and tonquin musk. Ambergris was used in the form of a 2 per cent. tincture. Civet was a gummy substance ejected by the Abyssinian wild cat when attacked. To obtain it, the animal was put in a small cage and prodded by the natives who collected the civet and packed it into containers made from the horns of a species of ox. Another fixative was castoreum obtained from the male Canadian beaver. When one considered the vast quantities of raw materials needed, the labour involved, the difficulties in obtaining fixatives, it was easy to understand why perfumes were expensive. For one pound of otto of rose, from three to five thousand pounds of flowers were required. During the preparation of expensive perfumes, close personal supervision was exercised by the perfumer over the blending process.

IRISH NEWS

Pilgrimage to Lourdes.—Pharmacists and friends wishing to join in the pilgrimage to Lourdes, 1950, should communicate without delay with the pilgrimage secretaries, 69 Palmerson Road, Dublin.

Gaelic Athletic Club.—In a recent league game, the College of Pharmacy Dublin, Gaelic Athletic Club was defeated by the Army Air Corps team (who were their first opponents in August 1947). They have not met since, and only through the team played on both occasions Messrs. Tom O'Keefe (acting captain on the first occasion), John Roche and Seamus Fox.

OVERSEAS NEWS

New Moroccan Seaweed Industry.—100 tons of algæ is to be treated daily at a new factory at Safi, Morocco, for the extraction of iodine salts and suspensions.

Holland to Produce Streptomycin.—Production of streptomycin, which formerly had to be imported, is being started in Holland at Gorcum, South Holland, by Central Sugar Co., Amsterdam, in co-operation with the Hayden Chemical Corporation, New York.

Imperial-metric Calibrations Demand.—A meeting of the Canadian Pharmaceutical Association in Toronto recently approved a recommendation put forward by the Ontario College of Pharmacy calling for measures used in dispensing to be calibrated in metric and Imperial units.

New Anti-mite Compound.—A new insecticide for use against mites—ethyl *p*-nitrophenyl thionobenzenephosphor (EPN) is going into commercial production in the United States. The compound is claimed to be less toxic to warm-blooded animals than other organic phosphorus compounds used in mite control.

Anti-T.B. Measures.—The Turkish Health Ministry and the Anti-Tuberculosis League of Istanbul are financing the construction in Istanbul of the first demonstration and training centre for tuberculosis control to be set up under the World Health Organisation.—The first shipment of thirty Dutch x-ray units, out of a total of 140, has left Rotterdam for Gdynia, Poland, as equipment for the Polish national anti-tuberculosis campaign which is being aided by the United Nations International Children's Fund and the World Health Organisation.

TOPICAL REFLECTIONS

Prospective Changes in Rating

The article headed "Rating Methods under the New Act" (pp. 606, 640) could be carefully studied by those of our readers who are ratepayers. Though new Valuation Lists do not come into force before 1952, it would be unwise to assume that there is plenty of time to think about the subject, and then, perhaps, to dismiss it from one's mind. In a short paragraph it would be out of place to attempt to summarise the arrangements. They are of such intricacy that in some cases the help of a solicitor, an accountant or both may be necessary. It may be mentioned, in passing, that valuations will be in the hands of Inland Revenue officials, and that occupiers of property will not receive individual notices of entries in the draft lists. One of the two remarks of a general nature may be appropriate. For many years past there has been a consensus of opinion that the rating of a pharmacist should in ordinary circumstances be lower than that of other ratepayers in the vicinity, because of the lower turnover and net profit of this class of business. As valuations are to be conducted by civil servants who may be unaware of this fact, it will possibly become necessary to contest many of their valuations. The efforts of the National Pharmaceutical Union to obtain full statistics of the cost of carrying on the business of a chemist and druggist should now have borne fruit in the full recognition of the importance of keeping shop figures up to date. Overseers under the old system of valuation were in some areas given to raising assessments without warning: it remains to be seen whether occupiers fare better in this respect under the new regime.

British Industries Fair

We must hope that the increased attendance at this year's British Industries Fair (pp. 631-35) will be reflected in the sales of the materials and products shown. Exhibitors' demonstrations appear to be more numerous than before. The value of a demonstration in promoting sales hardly needs an allusion: a demonstration often dispels subconscious doubts in a customer's mind. Your account of a plastic wash-bottle, which ejects a liquid when squeezed, attracted my attention by an unusual coincidence. It happens

that I have been reading a biography of Sir Arthur Conan Doyle by J. D. Carr. In Chapter III the author relates that in the summer of 1878, when Doyle was nineteen years old, he was staying with relatives in London and was seeking a position as assistant to a medical practitioner. Writing to a friend, he reported the popularity of a toy called the "Lady Teazer Torpedo." This was a leaden bottle made to contain water. "If you squeeze it," he continued, "a jet of water flies out, and the great joke at night is to go along the streets squirting at everybody's face, male or female. Everyone is armed with these things, and nobody escapes them. I saw ladies, stepping out of their carriages to parties, drenched and seeming to enjoy it highly." Obviously there is no connection between this contraption and the wash-bottle referred to as an exhibit at the Fair.

N.H.S. Definitions

The report on differentiation between foods and drugs for National Health Service purposes, abstracted on pp. 644-45, gives guidance on a subject that is and has often been in the minds of dispensers. In 1928 the medical benefit subcommittee of the London Insurance Committee drew up a list of 174 preparations, some of which were designated foods and others drugs. An Advisory Committee to consider and report on definitions of drugs and medicines for medical benefit under the National Health Insurance Acts was appointed by the Minister of Health in the following year. It issued two reports; they were summarised in your issue of February 22, 1930. In the second report six classes of substances and preparations were defined. That arrangement and the present one differ in grouping, but, as is natural, many names of well-known preparations appear in both lists. Since 1929 a new factor in the situation has arisen—the appearance of formulas on all labels of proprietary medicines: this factor has changed the status of several articles which in 1929 were of undisclosed composition. As you point out (p. 637), later reports may prove to be more controversial than this one. Even as it is, the expression "and similar preparations" may give rise to different interpretations in different districts.

Xrayser

NEW COMPANIES

BERTRAM GRIFFITHS DRUG AND CHEMICAL CO., LTD. (P.C.).—Capital £250 in 5s. shares. George Thomas, M.P.S., and Bertram L. Griffiths, directors. R.O.: Frasers Yard, Bute Road, Cardiff.

FERGUZADE, LTD. (P.C.).—Registered in Edinburgh. Capital £6,000. To acquire the business of a manufacturer of medicinal and aerated water beverages now carried on in Dundee by John H. Ferguson. D. M. Rattray and John H. Ferguson, directors. R.O.: 130 West High Street, Forfar.

UNIVERSAL CROP PRODUCTION, LTD. (P.C.).—Capital £10,000. To carry on the business of manufacturers of and dealers in insecticides, fungicides, weedkillers, fertilisers and all chemical and other products, etc. First directors are to be appointed. R.O.: Baltic House, 27 Leadenhall Street, London, E.C.3.

COWERN & HARTSHORNE (CHEMISTS), LTD. (P.C.).—Capital £10,000. To acquire the business of chemists and druggists carried on at 183 Walsall Road, Great Wyrley, and at 177 Cannock Road, Chaddsmoor, Staffs. Kenneth V. Hartshorne, M.P.S., Arthur Cown, M.P.S., and Henry V. Weetman, M.P.S., directors.

Company News

JAMES WOOLLEY, SONS & Co., LTD.—Lists opened and closed on May 18 for the issue (see *C. & D.*, May 13, p. 591) of £250,000 $4\frac{3}{4}$ per cent. first debenture stock, 1960-75, at £99 per cent. The issue was heavily oversubscribed; an amount of £114,400 has been allotted in respect of preferential applications.

GLAXO LABORATORIES, LTD.—An interim dividend is announced of 5 per cent. actual on the ordinary stock on account of the year ending June 30, payable, less tax, on June 30. The difference, compared with the interim dividend declared in 1949 is accounted for by the administrative convenience of distributing the round sum of sixpence per 10s. unit.

YARDLEY & Co., LTD.—Consolidated trading profit for 1949 amounts to £1,512,760, against £1,007,218 in the previous year. Combined net profit of the company amounts to £724,036 (against £469,926). Final dividend was 30 per cent. on ordinary and "A" ordinary, as increased by $66\frac{2}{3}$ per cent. bonus; with interim of 25 per cent. (the same) on smaller

capital, this makes 55 per cent. (75 per cent.), requiring the same sum as for 1949.

F. W. BERK & Co., LTD.—A final ordinary dividend is proposed of 25 per cent. less tax, making $42\frac{1}{2}$ per cent. for the year ended December 31, 1949. Group profit for 1949, after taxation, amounts to £99,114, against £51,607 in the previous year; after deducting profits of subsidiary attributable to minority shareholders £1,476 (£663), and profits retained in accounts of subsidiaries, £30,291 (£26,333) the profit of the company for the year £112,697 (£63,231).

THE BRITISH DRUG HOUSES, LTD.—Dividend for 1949 on ordinary stock is 10 per cent., the same as in previous year. Group profit, after all charges and taxation amounts to £119,871 (against £69,571 in 1948); taxation, £172,021 (£83,909); surplus on exchange from revaluation of Canadian subsidiary, £13,182 (nil). After retaining £24,568 (£2,783) in accounts of subsidiaries, net profit of holding company is £95,303, against £66,788 in 1948.

WRIGHT, LAYMAN & UMNEY, LTD.—Final profit for 1949, including that of a subsidiary, and after all charges and taxation amounts to £28,785 (against £15,708 in the previous year); taxation, £38,500 (£11,051). A final ordinary dividend is proposed of $7\frac{1}{2}$ per cent. (the same), making 10 per cent. for the year (the same). The sum of £10,000 (£4,606) is transferred to revenue reserve; to contingency reserve, £5,000 (nil); carried forward, £5,638 (£5,933).

IMPERIAL CHEMICAL INDUSTRIES, LTD.—Accounts for 1949 show consolidated income of the group, after taxation, £10,826,681 against £11,897,056 in 1948. After deducting net dividends payable to minority members of subsidiaries amounting to £281,517 (£262,936); undistributed income of minority members of subsidiaries £198,684 (£138,936); and undistributed income of subsidiaries appropriate to the company, £554,977 (£644,770); the income of the company is £9,791,090 (£10,850,414), making with balance brought forward, £4,009,439 (£3,250,111) the sum of £13,800,938 (£14,100,525) available for appropriations. Ordinary interim dividend, 3 per cent., paid, £999,000 (£832,674); ordinary final dividend, provided, 7 per cent., £2,331,488 (the same) forward, £4,328,249.

LEGAL REPORTS

Northern Ireland Arbitration Award.

The National Arbitration Tribunal, Northern Ireland, has heard a dispute between two members of the associates' section of the Ulster Chemists' Association and two member firms of the Association and has found that the claims have not been established. The cases concerned a claim by Mr. Hugh Eakin, Ph.C., 16 Finestra Street, Belfast, against his former employers, J. A. Nesbitt, Ltd., 82 Old Lodge Road, Belfast, and a claim by Mrs. M. F. Spence, 622 Oldpark Road, Belfast, against R. S. Adair Ltd., 5 Monaghan Street, Newry, co. Down. Mr. Eakin claimed that he was underpaid to the extent of £51 5s. during the period May 1948 to August 1949, having regard to the Association's minimum wage scale. Mrs. Spence claimed that she was underpaid to the extent of £251 in the period October 1945 to February 1949, when she was employed as a qualified assistant.

Trade Mark Decision Reversed.—In

the Chancery Division, London, on May 19, an application by Miles Laboratories, Inc., Elkhart, Indiana, U.S.A., who sought to reverse a decision of the Registrar of Trade Marks allowing the registration of the trade mark Alka-Vescent, was granted. The Registrar, Reginald Malcolm Broadhead of the Chancery Division, had granted the trade mark Alka-Vescent, was granted. Messrs. Miles are the registered proprietors of the trade mark Alka-Seltzer in respect of effervescent preparations in tablet form for use in making seltzer water. For the applicants, it was said that their trade mark had been registered in 1932, and had been in use in this country since 1935. They alleged that the trade mark Alka-Vescent was likely to cause confusion. It was a new mark and it had not been used. For the respondents, it was said that no case had been made out for the proposition that Alka-Vescent was liable to be confused with Alka-Seltzer. Mr. Justice Roxburgh said he had reached the conclusion that there was every likelihood of confusion and deception arising between the two trade marks. The applicant had never marketed any product under the name Alka-Vescent, and what would be the position when he first put an effervescent tablet on the market? Many customers who bought Alka-Seltzer tablets knew that effervescence was a characteristic feature of that product and they would be misled by that fact by advertising

literature and cartons. Many customers, if asked, "Do you want Alka-Seltzer or Alka-Vescent?" would be puzzled by the question. His lordship said there was no possibility of confusion arising except in connection with effervescent tablets, and justice would be done if he permitted the mark to be registered subject to a limitation which excluded its use in connection with medical preparations in tablet form for human use in making seltzer water and from the category of goods which the opponents were marketing in the United Kingdom at the date of the application for registration. Any such order was regarded by both parties to the action, however, as wholly unsatisfactory. Accordingly he would reverse the Registrar's decision, and direct that the mark Alka-Vescent ought not to be registered. The appeal was therefore allowed with costs.

Pharmacy Act Fines. — East Durham Co-operative Chemists, Ltd., Ryhope, nr. Sunderland, were fined 40s. and ordered to pay 63s. costs at Seaham on May 19 when a plea of guilty was submitted in a prosecution under the Pharmacy and Medicines Act, 1941. The charge arose from a sale of aspirin tablets to an inspector of the Pharmaceutical Society from a van belonging to the "Co-op." The evidence was that the defendants owned a chemist shop as a separate part of the business and were running a van in which there was a stock of proprietary medicines for sale to anyone on the round. The stock included such things as cough medicines and tonic tablets. When the Pharmaceutical Society inspector bought branded aspirin from the van, the driver informed him that he did not carry an order book. He said that if anybody wanted anything, he sold it to them. It was submitted that in order that the sale of the tablets (which were recommended as a medicine) could be lawfully made it was essential that they should not be sold from premises other than a shop.—At Seaham, co. Durham, magistrates' court on May 19, Forsters (Dawdon), Ltd., Queen Alexandra Road, Seaham, were fined a total of £5, and ordered to pay 63s. costs, in respect of a sale of a bronchial and catarrh syrup (containing codeine), otherwise than under the supervision of a registered pharmacist, and for selling it in a container not labelled with their name and address.

MARRIAGE

YOWARD—WOODCOCK.—At the Congregational Church, Wincanton, Somerset, on May 17, Anthony Clifford Yoward, only son of Mr. C. Yoward, M.P.S., 142 Manchester Road, Swindon, to Mary Elizabeth Woodcock, M.P.S., Wincanton.

DEATHS

ABBOTT.—On April 30, Mr. James Edward Abbott, M.P.S., 36 Conway Road, Cardiff, aged sixty-seven.

BATE.—At his home in Aldcliffe Road, Lancaster, on May 19, Mr. Alexander Bate. Mr. Bate qualified as a chemist and druggist in 1898. A native of Warrington, he went to Lancaster over forty years ago and was for many years prior to his retirement principal of Bate & Gorst, chemists, Market Street, Lancaster. Mr. Bate held office in the Lancaster Branches of the Pharmaceutical Society and National Pharmaceutical Union and was a former member of the Lancashire Pharmaceutical Committee. Since 1935 he had been a borough magistrate.

BROWN.—Recently, Mr. George Walter Brown, M.P.S., 30 Clarkson Avenue, Milton, Weston-super-Mare. Mr. Brown qualified in 1910.

GOOCH.—On May 8, after a long illness, Mr. William Rastrick Gooch, M.P.S., Dedham, Essex, aged sixty-eight. Mr. Gooch was for several years in partnership with his father, the late Mr. William Hobbs Gooch. He became sole proprietor of the business in 1921, and was also, until recently, the proprietor of a branch business at East Bergholt, Suffolk.

KNAPE.—On May 9, Mr. Henry Knape, Ph.C., 44 Cambridge Road, Colchester, aged sixty-eight. Mr. Knape qualified as a chemist and druggist in 1902 and passed the Pharmaceutical Chemist examination a year later. He managed the Long Wyre Street, Colchester, branch of Boots, Ltd., for many years. His son, Mr. E. H. Knape, Bere Alston, Devon, is also a pharmacist.

O'SULLIVAN.—Recently, Mr. John O'Sullivan, L.P.S.I., The Pharmacy, Millstreet, co. Cork, Ireland. Mr. O'Sullivan, who qualified in 1927, was a native of co. Kerry, and had spent most of his life in pharmacy in the counties of Cork and Kerry.

SMITH.—On May 18, at 11 Avondale Avenue, Wallasey, Mr. Frank Robert

Smith, M.P.S. Mr. Smith qualified in 1921 and was for a time at Leicester; subsequently he took over a business, Picton Road, Wavertree, Liverpool.

STEWART.—Information has been received of the death on November 7, of Mr. James Alexander Stewart, M.Laburnum Cottage, Shanicracken, Millhill, co. Armagh, Northern Ireland. Stewart qualified in 1921.

SEWELL.—On May 18, Mr. John Sewell, M.P.S.I., the Medical Hall, Larney, co. Kerry, Ireland. Mr. Sewell, who was in his early fifties, qualified in July 1925, and shortly afterwards established his own business in Killarney. He had a wide circle of pharmaceutical friends and was popularly known as "J. Sewell." He held a public appointment as a Compounder, and was a founder joint secretary of the Irish Compounders' Association—an organisation in which he worked unsparingly to secure better pharmaceutical conditions. He was a cousin of Mr. John P. Kissane, president of the Pharmaceutical Society of Ireland. Following Solemn Requiem Mass at the Cathedral, Killarney, the funeral, at which there was a large pharmaceutical attendance, took place in the New Cemetery, Killarney.

WILLS

MR. W. ANDERTON, M.P.S., 26 Lyceum Northowram, Halifax, left £1,115.

MR. W. B. GRAHAM, M.P.S., 38 Broomhurst Avenue, Barnehurst, Kent, left £1,115.

MR. A. SANDERS, M.P.S., 77 Woodhouse Drive, Salford, left £282.

MR. W. L. KETTLEWELL, M.P.S., Fulford Road, York, left £3,293 (£ net).

MR. A. S. FLOYD, M.P.S., 55 Plastow Avenue, Canton, Cardiff, left £7,742 (£ net).

MR. T. E. JONES, M.P.S., 19 Gelliev Road, Pontypridd, Glam., left £3,292 (£ net).

MR. R. S. CAPPELL, retired pharmacist, 41 Cole Valley Road, Hall Green, Birmingham, and 40 Cockspur Street, London, S.W.1, left £5,532 (£4,800 net).

MR. JOSEPH TAIT, M.R.C.S., L.R.C.P., 3 East Caiystane Place, Fairhead, Edinburgh, resident secretary of Scotland of the Pharmaceutical Society, 1936-48, left £3,079.

PERSONALITIES

Mr. HORACE WRIGHT, M.P.S., Edgware, Middlesex, is showing a painting in water-colours entitled West Country at the Exhibition of the Royal Academy of Arts, London. He was chairman, 1949-50, of the Edgware and Hendon Branch of the Pharmaceutical and president of the local pharmacists' Association.

Mr. C. W. ROBINSON, M.P.S., who is coming from the secretaryship of the Association of British Pharmaceutical Industry to take up an appointment with Evans Medical Supplies, Ltd., on May 31, was apprenticed with Mr. J. F. Collin, Ph.C., Norwich, and qualified from the College of the Pharmaceutical Society in 1934. He then joined the editorial staff of "Pharmaceutical Journal." In 1937,

after a training course at Leverkusen, Germany, he was appointed head of the medical department, Bayer Pharmaceuticals Ltd., Sydney, Australia. From 1941 he left the company in 1945 he was the company's research liaison officer. In 1945 he was appointed secretary of the Wholesale Drug Trade Association (now Association of British Pharmaceutical Industry). He has represented the Association on the Grand Council of the Federation of British Industries, the Pharmaceutical Liaison Committee (Ministry of Health), Essential Oils Advisory Control (Ministry of Food), National Pharmaceutical Union, War Distress Fund Committee, and other bodies. He was the recorder of the Sydney section of the Society of Pharmaceutical Industry, and gas identification officer, Sydney, 1942-45.

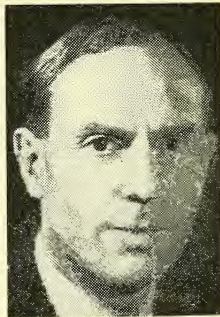
The bronze medal of the *Hospitalité de la Dame de Lourdes* has been awarded to Mr. James A. O'Rourke (a member of the Council, Pharmaceutical Society of Ireland and president for Ireland of the International Pharmaceutical Association of Lourdes), and to Mr. J. Gaynor (law adviser of the Society). The medals will be conferred on the visit of the Irish Pharmaceutical Pilgrimage to Lourdes in August.

PHARMACISTS successful in the recent local elections include Messrs. Robert J. Brand, M.P.S., Thame, Oxon (unopposed); L. Edwards, Chester, John William Giles, M.P.S., Lincoln; G. G. Hammond, B.Sc., F.R.I.C., M.P.S. (managing director, Bradley & Bliss, Ltd.), Reading; J. O. Johnstone, Wallingford, Berks, Norman Lander, M.P.S., Huddersfield (unopposed); William Pidgeon, M.P.S., Great Harwood, Lancs; R. A. Sheldrake, M.P.S., Newark-on-Trent; and S. J. Pope, Ph.C., (a director of Garner & Pope, Ltd.), Tunbridge Wells.



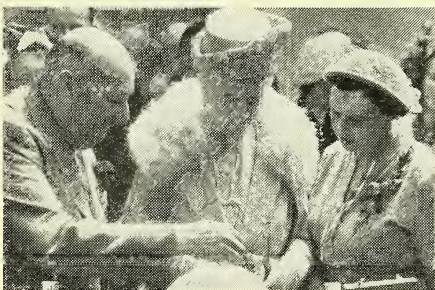
Mr. G. G. Hammond

Mr. J. C. HANBURY, the new president of the Association of British Pharmaceutical Industry, graduated at Cambridge University in 1930, taking the Natural Science Tripos. Afterwards he attended the College of the Pharmaceutical Society and obtained the degree of Bachelor of Pharmacy of the University of London in 1932. He served an apprenticeship in the drug manufacturing laboratories of Allen & Hanburys, Ltd., and was registered as a Pharmaceutical Chemist in 1934. He continued to work in a managerial capacity on the drug production side of the company and, following the partial destruction of the laboratories at Bethnal Green in 1940, he was actively concerned with their transfer to Ware. Mr. Hanbury was appointed technical director of the company in 1943. He is a member of the Pharmacopœia Commission and serves on the Standing Pharmaceutical Advisory Committee under the National Health Service Act.



TRADE NOTES

Nutritive Capsules.—Parke, Davis & Co., Staines Road, Hounslow, have introduced a new product, nutritive capsules, containing dicalcium phosphate and iron with vitamins B₁, B₂ and D, in bottle of fifty capsules. They point out that the new product differs in formula from nutritive salts tablets, P. D. & Co., which have been in the company's list for some years.



Queen Mary purchases a flamingo dome compact at the stand of Fulmen Engineering, Ltd., at the British Industries Fair.

Price Lists.—MARCEL FRANCK & CO. (LONDON), LTD., 417 Battersea Park Road, London, S.W.11, have produced an illustrated price list of their Marcel Franck perfume and toilet sprays and will send a copy to any chemist on request.—A. G. HERSOM, 142A Canbury Park Road, Kingston-on-Thames, have produced a multilingual price list, which is in course of distribution to clients overseas.

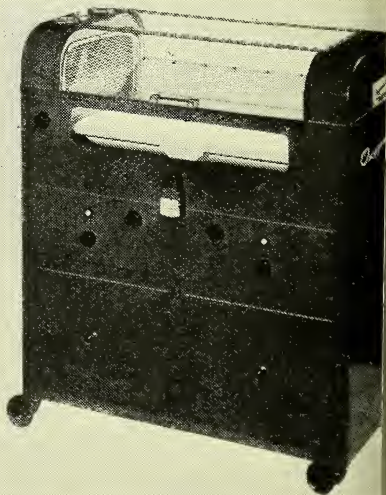
Changes of Pack.—BRITISH SCHERING, LTD., 229 Kensington High Street, London, W.8, announce that, from May 15, Albucid eye-drops, 10 per cent. and 30 per cent., have been sent out in new unit packs with dropper *in situ* in the bottle instead of separately in the carton.—GLAXO LABORATORIES, LTD., Greenford, Middlesex, announce that the following packs of Celin tablets, 200-mgm., have been discontinued: Bottles of twenty-five, 100 and 1,000. A new pack of 500 Celin tablets, 200-mgm., has been introduced.

Press Advertising.—ADDIS, LTD., Hertford, point out that sufficient production of their Grippy nail brushes has now been built up to permit them to launch an advertising campaign. The first full-page advertisement in colour is appearing in the May 27 issue of "Picture Post." A washable showcard reproducing the page is available from the manufacturers.—FOR-

HAN'S, LTD., 86 Clerkenwell Road, London, E.C.1, give details on another part of their 1950 advertising campaign Forhan's "for the gums."

A New Perfume.—Celebrating on May 1 the 25th anniversary of his commencement in business in Paris as a couturier (his fifth as a perfumer), M. Marcel Rochas introduced the fifth of a series of new perfumes launched annually since 1945. This year it is Moustache, originally intended as a toilet accessory for men, and presented in heavy cut crystal, each bottle enclosed in a tailored corduroy suite. The other perfumes are Mousseline, Moustache and La Rose, which with Femme is issued in an oval case covered with black Chantilly lace.

Baby Incubator.—An incubator intended for newborn babies and made by Ogenaire (London), Ltd., 8 Duke Street, London, W.1, is claimed to be the first of its kind to be made in Great Britain. The unit is designed so that it may also be used as an oxygen tent or as a combined incubator and oxygen tent. It enables infants, particularly premature babies, to be maintained at accurately controlled temperatures or humidities for long periods.



or without the addition of oxygen. It is an adjustable cradle, on which the infant may be tilted, if necessary, to an angle of 30° for extracting mucus from the lungs.

The incubator is light and can readily be moved from place to place. A hygrometer records the percentage humidity, and while the incubator is in use indicator lights show at the mains, heating and circulation are operating correctly. Prototypes of the incubator are at present being tested out at maternity hospitals. Fuller details may be obtained from the manufacturers.

New Products. — **MENLEY & JAMES**, Ltd., 123 Coldharbour Lane, London, E.5, have introduced to the medical profession a new product Eskamel, which presents sulphur and resorcinol in a new non-oily ointment base for use in the treatment of acne. Eskamel is flesh-tinted and is virtually invisible when applied. The product is issued in collapsible tubes in various sizes. A descriptive leaflet will be supplied to any pharmacist on request. — **RUSSEL LABORATORIES, LTD.**, 4 Golden Square, London, W.1, announce the introduction of Bactylan enteric-coated granules of sodium para-aminosalicylate dihydrate. The granules are presented for patients who have difficulty in swallowing tablets. The enteric-coating is, of course, tasteless; it reduces intolerance to a minimum. Bactylan is issued in tins of 350-gm. granules each containing 175 gm. sodium p.a.s. dihydrate (for one week's treatment).

Proprietary Articles Trade Association

Additions to Protected List (Part 2). **R. J. Reuter Co., Ltd.**, 4711 Tosca talum-powder, No. 9314, 15s. doz., tax 100 per cent., inclusive retail price 3s. 4711 Tender brilliantine, No. 4463, 15s. doz., tax 100 per cent., i.r.p. 3s.

Alterations to Protected List (Part 2). **Tattoo Cosmetics Ltd.** (Agents: *Fassett Johnson, Ltd.*). Tattoo lipstick, large size swivel case, 21s. 6d. doz., tax 100 per cent., i.r.p. 4s. 6d. Retail price effective from June 1.

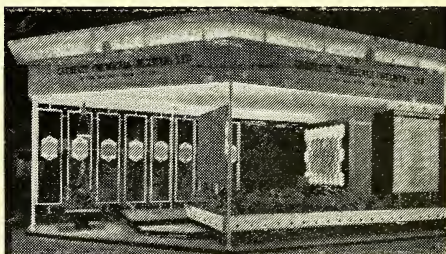
TRADE LITERATURE

More than a Price List. — "Perfumery Specialities," a transparent-film-protected, spiral-bound 40-page brochure issued by Polak & Schwarz (England), Ltd., 50 Great Cambridge Road, Enfield, Middlesex, groups the specialities under titles such as "handkerchief perfumes," "hair preparations," "soap perfumes," giving price, uses or solubilities in alcohols of various strengths, and notes on the character of each.

Vitamin Index. — As an *aide-memoire* presenting salient points in the knowledge of vitamins required by medical men and scientific workers, the Crookes Laboratories, Ltd., Park Royal, London, N.W.10, have compiled a 54-page thumb-indexed "Vitamin Index" dealing with vitamins A, B complex, B₂, B₆, B₁₂, C, D₂, D₃, E, K, and P, biotin, choline, folic acid, inositol, nicotinic acid, pantothenic acid, and para-aminobenzoic acid.

Vitamins and Hormones. — The relationship of vitamin B₁₂ (available as Ana-cobin) to the established preparation Ana-haemin in the treatment of pernicious and other macrocytic anæmias is discussed in a folder entitled "The Present Status of Vitamin B₁₂ Therapy" issued by The British Drug Houses, Ltd., Graham Street, City Road, London, N.1. The strengths and prices of B.D.H. sex-hormone preparations are tabulated in a second folder, while a third describes the B.D.H. range of vitamin preparations.

Pocket Guide to Drugs. — A second illustrated booklet in the series of pocket guides to chemicals, drugs and essential oils has been issued by J. Brummer, merchants, 14 Seething Lane, London, E.C.3. It contains details of natural derivations, geographical sources, characteristics and applications of cinchona, cinnamon, ergot, etc. Copies are available to subscribers on request to Messrs. Brummer.



B.I.F. EXHIBITORS. — Stands of Monsanto Chemicals Ltd., and Carnegie Chemicals (Welwyn), Ltd.

THE WEEK IN PARLIAMENT

By a Member of the Press Gallery, House of Commons

OPENING the debate on the Finance Bill on May 16, MR. ANTHONY EDEN asked the Chancellor of the Exchequer immediately to appoint the second committee of inquiry into tax incidence on industry. SIR STAFFORD CRIPPS replied that he did not expect to receive the report of the first committee, set up after the last Budget, until towards the end of 1950. That report must necessarily form the basis of the work of the second committee. Preparatory arrangements were being made now.

MR. EDEN also proposed an examination of purchase tax, which had many anomalies, he said, adding to the uncertainties of the businessman, and especially of the retailer. There should be some impartial examination of the tax by a Purchase Tax Advisory Committee. THE CHANCELLOR replied that the incidence of the tax was now thoroughly examined by the Customs and Excise. Difficulties and anomalies were put up from time to time to Ministers, who decided whether action should be taken. He did not think any better result would be achieved by setting up the suggested committee.

Deaths Following Vaccinations

MR. S. P. VIANI asked the Secretary of State for Scotland on May 16 whether he would make inquiries into the death of a 15-year-old pupil at the school at Gordons-toun, Morayshire, who died on May 4 a few weeks after vaccination, and into the death of a 9-year-old Provenmill girl who died on April 4 four hours after being vaccinated in a Glasgow clinic. MR. HECTOR MCNEIL said he was making inquiries.

Warwickshire Chemists' Payments

SIR J. MELLOR asked the Minister of Health on May 16 why Warwickshire chemists had not received the balance of payment for prescriptions dispensed in August 1949 under the National Health Service. MR. BLENKINSOP: I understand that the chemists of Warwickshire will receive this payment on the 19th instant. I regret the delay which is due to staffing difficulties in the pricing bureaux.

Iodine-free Salt

DR. BARNETT STROSS asked on May 15 whether the Minister of Food would give an assurance that salt free from iodisation would always be available for purchase by

those who feared that a very small iodine content might affect them adversely.

MR. M. WEBB said that as the trace of iodine would be very small, the Medical Research Council thought that adverse effects would be most unlikely, but the Food Standards Committee would bear this point in mind when considering representations about the proposed changes.

Cut in Oncost

MR. W. PRESCOTT asked the Minister of Health on May 18 what consultations had been provided for under the revision of the terms of service in connection with price reductions respecting chemists under the Health Service, and in what consultations his Department had taken part before the reduction of charges for medicines were brought into operation on May 1. MR. ANEURIN BEVAN replied that three months' notice is given for an alteration of the terms of service for chemists must be approved by the Minister after consultation with an organisation which is, in his opinion, representative of the general body of chemists. The Chemists Contractors Committee was consulted by letter dated April 14.

Distribution of Industry

The Distribution and Industry Bill was read the third time and passed on May 15.

BUSINESS CHANGES

MR. J. R. BUTLER, M.P.S., has opened a branch pharmacy at 534 Northumberland Avenue, Reading, Berks.

THOMAS KERFOOT & Co., LTD., have appointed Mr. W. R. Heyworth, M.A., 90 King's Road, Harrogate, their representative in Yorks from June 1. Mr. Heyworth was formerly the representative of the company in the North of England.

BRITISH SCHERING, LTD., London, have made the following appointments: Dr. J. K. Norymberski, to the staff of British Schering Research Institute, Alderley Edge, Ches.; Mr. E. Booth, A.M.C.F.R.I.C., as superintending chemist in charge of semi-plant and laboratory chemical manufacture; and Mr. E. Swinton, B.Sc., A.R.I.C., as superintending chemist in charge of plant-scale chemical manufacture.

SOCIETY'S PRESIDENT AT GLASGOW BRANCH

THE PRESIDENT of the Pharmaceutical Society (Mr. H. Clement Shaw) attended a special meeting of the Glasgow and Southern Scottish Branch of the Society on April 26, at which the chairman of the branch (Mr. S. Hughan) was presented with the new badge of office. Mrs.

McCrone, in investing Mr. Hughan with the badge as its first holder, extended to him and the branch the good wishes of the Ladies' Committee.

MR. HUGHAN, after briefly replying, introduced THE PRESIDENT, who spoke on "Matters of Current Pharmaceutical Interest."

MR. SHAW outlined the activities of the Council and emphasised that Council members were representative of pharmacy. It would, he said, help them considerably if 5 per cent. of the members voted in the elections.

In the discussion, MR. MCKAY asked if the education standards were too high. MR. SHAW did not think so and said that they must have high standards if pharmacy

is to survive. The question of allowing apprentices before the Intermediate examination was being considered. That might encourage new entrants. MR. McCrone thought that that would be a retrograde step and MR. WILSON feared that a new class of unqualified assistant might arise. MR. STEWART asked what steps were being taken to ensure that a new stream of entrants would be provided for in the colleges, and MR. SHAW replied that the Council recognised about sixteen educational centres. Of these, more than half were technical colleges. It was thought better to have a large, well-equipped and well-staffed establishment than smaller centres inadequately served.

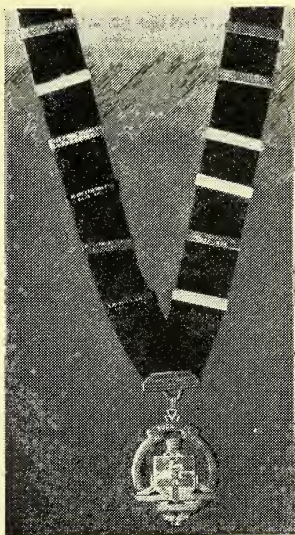
PROFESSOR TODD said he was shocked at the idea of taking apprentices before their courses. Sometimes a man who had served many years in a shop found that he could

not make the grade at the classes. It was a question of a profession or trade. If entrants were being trained for a profession, there was ample room in the colleges; if for a trade, there was a temporary shortage. MR. SHAW said the Council was in favour of raising the status of the calling.

Whether apprenticeship should be served before or after lessons was controversial, but there was no question of using apprentices as cheap labour. Only establishments that came up to a definite standard would be allowed to take apprentices. MR. SINCLAIR thought there should be some form of superannuation for pharmacists, and MR. SHAW replied that he would like to see within pharmacy a pharmaceutical association to cover all aspects, each having its own organisation. Such a body could deal with superannuation where a person left one establishment and went to another. He did not think it possible for the Council to run an insurance scheme for its members. MR. BRODIE said

that there was such an association in Glasgow, and it was their intention to tackle those problems.

MR. HOME proposed a vote of thanks to the chairman.



Branch chairman's badge of office presented by the Ladies' Committee.

DUMBARTONSHIRE ASSOCIATION

A meeting of pharmacists in Dumbarton on May 8 decided to form an association on the same lines as the Glasgow Association of Pharmacists. The following were appointed officers:—*President*, Mr. R. Still; *Treasurer*, Mr. W. J. Hornbrook; *Secretary*, Mr. J. B. Stalker, 140 Hyndland Road, Glasgow, W.2. Other *Committee* members, Messrs. Howieson, Anderson and Gardner. A committee meeting was arranged to take place shortly to draw up a constitution. Monthly meetings are to be held in Dumbarton or Glasgow.

PHARMACEUTICAL SOCIETY OF NORTHERN IRELAND

Monthly Meeting of Council

A MEETING of the Council of the Pharmaceutical Society of Northern Ireland was held in Belfast on May 19, the president (Mr. P. R. W. Shinner) in the chair. Also present were Messrs H. W. Gamble (vice-president), H. F. Moore, S. E. Campbell, J. Irwin, W. E. Ewart, John McGregor, Walter C. Tate, Dr. H. D. Heazley, Professor E. B. C. Mayrs, M.D., and Professor James Small, D.Sc. The secretary (Mr. William Gorman) was in attendance. Apologies for absence were received from Messrs. W. H. Boyd (treasurer), James McDowell, H. P. Crossin, H. H. Cowzer, and F. R. Moore.

Registration Statistics

The Ministry of Home Affairs wrote approving the appointment of Mr. Gordon Perrins, F.C.S., as examiner for the June examination in place of Mr. H. Stout. The Ministry also forwarded a memorandum on pharmacy administration for the year ended December 31, 1949. This showed that the numbers of names on the register in 1947, 1948 and 1949, respectively were as given in the table below:—

CATEGORY	1947	1948	1949
Pharmaceutical chemists	837	868	877
Superintendents of bodies corporate Ph.C.	96	110	112
Registered druggists	36	35	33
Superintendents of bodies corporate R.D.	4	4	5
Apprentices	367	382	384

Forty-seven apprentices qualified as pharmacists and were registered during the year. The numbers of licences issued were:—Pharmacists, 566; registered druggists, 23; 132 chemists' licences were issued to bodies corporate and nine to executors of deceased pharmacists. Five registered druggists' licences were issued to bodies corporate.

Resignation Not Accepted

THE PRESIDENT announced that he had received with regret a letter from Mr. James McDowell tendering his resignation owing to ill-health and asking to be relieved of his membership of the Statutory Committee. On the motion of Mr. MCGREGOR, seconded by MR. TATE, and supported by MR. H. F. MOORE, it was

decided that Mr. McDowell should be asked to reconsider his decision. THE PRESIDENT said Mr. McDowell had been a member of the Council for fifteen years and had filled the office of president, and they would be loath to lose his services.

The minutes of the Finance and Education Committees were approved. The latter recommended the grant of certificates of apprenticeship to Miss Elizabeth Heslip, Belfast; Miss Blenna McNally, Newry; Miss Mary Hanratty, Belfast; and Mr. William L. Moffatt, Belfast. It was decided that 2,000 copies of the new poisons guide should be purchased for resale to members. In accordance with notice, MR. MCGREGOR moved that a sum not exceeding £1,000 should be set aside annually to provide scholarships for pharmaceutical students. MR. S. E. CAMPBELL seconded, and the motion was carried unanimously. Regulations covering the award of the scholarships are to be drawn up by the Education Committee.

Invitation to Londonderry

MR. CAMPBELL, on behalf of the Londonderry Chemists' Association, invited the Council to hold its June meeting in Londonderry. The Council welcomed the invitation and decided that the meeting should be held on June 29.

The Council heard a statement by the pharmacy inspector (MR. J. N. PATTERSON) on the latest recommendations of the Poisons Board in Great Britain and gave approval to the same alterations being made in the Poisons List and Regulations in Northern Ireland. By that decision on histamine drugs, among others, will be added to Part I of the Poisons List and included in the First and Fourth Schedules to the Poisons Rules (see *C. & D.*, April p. 545).

A PHARMACIST'S ANTHOLOGY

"YOUR governor's an apothecary, I suppose, by that queer button," observed Benjamin, eyeing Sam's coat. "Wot we do a chemist and druggist in London, you look after the red and green wine bottles now? Crikey, he don't look though he lived on physic altogether, he?"—From "*Handley Cross*," by R. Surtees.

ANNUAL MEETINGS AND OFFICERS

Plymouth Branch. — At the annual meeting of the Plymouth Branch of the Pharmaceutical Society recently the following officers were elected or re-elected: *Chairman*, Mr. C. A. Park; *Vice-chairman*, Mr. J. C. Smith; *Secretary*, Mr. H. Bryan, 5 Bedford Terrace, North Plymouth; *Treasurer*, Mr. A. Down-

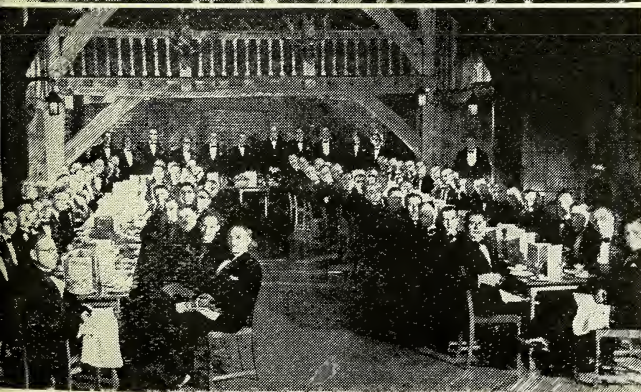
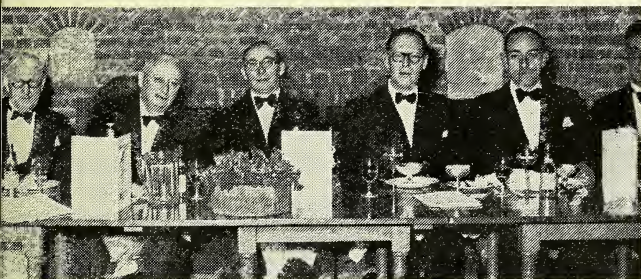
Ches., and E. Cronin; *Social Secretary*, W. Wilkinson. In recognition of his long and devoted services to the Association Mr. Miller was elected *Honorary Vice-president*, Manchester and Salford Branch of the Pharmaceutical Society: *Chairman*, Mr. H. Steinman; *Vice-chairman*, Mr. E. Berry; *Treasurer*, Mr. A. E. Thorpe; *Secretaries*, Messrs. T. Miller and E. Cronin.

Hendon and Edgware N.P.U.—At the annual general meeting of the Hendon and Edgware Branch of the National Pharmaceutical Union on May 15, the following officers were elected:—*Chairman*, Mr. H. C. Mantripp; *Vice-chairman*, Mr. H. Hankinson; *Secretary and Treasurer*, Mr. B. Nokes, c/o Derek Clarke, 611 Watford Way, Mill Hill, London N.W.7.

Manchester Association and Branch.—Manchester Pharmaceutical Association: *President*, Mr. J. Lomax, J.P.; *Vice-presidents*, Messrs. W. Gee and G. Smith; *Treasurer*, Mr. A. E. Thorpe; *Secretaries*, Messrs. T. Miller, 3 Wyngate Road, Hale

South-west London. — The following are the officers appointed by the South-west London Chemists' Association and South-west Metropolitan Branches of the Pharmaceutical Society and National Pharmaceutical Union:—*President* of the Association and *Chairman* of the Branches, Mr. W. E. Wragg; *Vice-presidents*, Miss D. Murgatroyd and Mr. W. Dinsdale; *General Secretary*, Mr. H. R. Edgecombe, 77 Atlantic Road, London, S.W.9; *Assistant General Secretary*, Miss D. Murgatroyd; *Treasurer*, Mr. F. S. Copley; *Social Secretary*, Mr. W. Dinsdale; *Sports Secretary*, Mr. D. J. Williams, 100 Landor Road, S.W.9.

Wimbledon Pharmacists' Association.—At the annual meeting of the Wimbledon Pharmacists' Association held recently all retiring officers were re-elected for a further year.



COMPANY'S PRESIDENT HONOURED. Directors and staff of Parke, Davis & Co., at a dinner held recently in honour of the president of the company. In the upper picture are Dr. J. S. White (medical director, European Branch), Dr. A. W. Leschmier (president of the company), Mr. L. O. Smith (general manager, European Branch); Mr. W. R. Jeeves (foreign sales manager, Detroit) and Mr. E. H. Lambert (sales manager of the European Branch of the company).



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L. CLIII MAY 27, 1950 No. 3666

Branch Representations

THE status of the Branch Representatives' meeting in the constitution of the Pharmaceutical Society remains to be decided, progress towards decision has undoubtedly been registered as a result of the gathering on May 18. Several resolutions demanded a tightening up of the Council's hitherto rather indeterminate method of reporting back to the Branch representatives, and all were passed without a dissident. One speaker's remarks suggested that members will expect to hear of a development hinted at by Miss C. Burr in an election speech recently at the new Charter, when it is brought might be used to give constitutional authority to the decisions of the Branch representatives' meeting. How that outcome can be reconciled with the principle of Council responsibility is a question that may yet cause a few headaches. Whatever the formal position, however, the Council is less likely in the future than in the past to flout or ignore the wishes of members when they are plainly demonstrated at this bi-annual members' forum. It is a tribute to the chairmanship of Mr. H. C. Law that he conveyed the confidence of the views of members would be treated by the Council with full deference. Too much deference, perhaps, had been shown in drawing up the agenda, even to the extent of debating at different times in the slight nuances of meaning on substantially identical topics. That was due to wish adherence to the taking of resolutions by alphabetical order of branch. The

difficulty this caused to Woking Branch (Yate, York and Ystradgynlais were not represented and there are no branches commencing with the letter "Z") was valiantly overcome on this occasion by an attractive display of debating skill. It may be that a West Kent spokesman was the chief sufferer, since it was probably impatience of repetition rather than denial of free speech that subjected Mr. Neal to a barrage of interruptory noises.

By "omnibussing"—with the consent of the branches concerned—resolutions on the same or closely related subjects, and by acting on Mr. Benjamin's proposal that position on the agenda should be decided by lot and not by alphabet, the Council would be doing much to "streamline" future procedure and improve debate.

Of the decisions reached by the meeting, the most fundamental was perhaps the one calling for electoral reform on a territorial basis. The Council will be under some compulsion to prepare a scheme (the methods of the Chemical Society prove that it is feasible) on lines to which it has hitherto been opposed, but any scheme will need further and full consideration by all members before it goes through. The majority secured for the resolution was too narrow, it must be maintained, for anybody to assume a mandate for change.

Unanimity in support of the Council's policy on advertising of dispensing services was complete and encouraging. The pros and cons were fully understood and there was general resentment that the Minister of Health should have flouted the professional body—under the pressure, one must suppose, of commercial interests. As will be seen from our news columns this week, the Statutory Committee is to have an early opportunity of retrieving its rather low prestige on enforcement in this particular "Matter of Professional Conduct."

Equally encouraging as a demonstration of common sense was the resolute refusal of the meeting to concur too hastily in the understandable but nevertheless dangerous arguments of the Liverpool representatives in favour of local "vetting" of applications for registrations of premises. Action such as they suggest would provide safeguards of a sort against undesirable entrants, but only by opening the door to

equally undesirable possibilities that hardly need to be named. Even though present methods of discipline may involve delay, they constitute a machinery that has functioned well in practically every respect.

World Health Programme

A RECORD of the World Health Organisation's work during the past year and a preview of its programme for 1951 are contained in reports issued by the Organisation in Geneva recently.

Under the heading Central Technical Services, a significant item of the 1951 programme is the exploration of ways to achieve uniform methods of drug control throughout the countries of the organisation, particularly those in which most of the research on and discovery of new drugs is being achieved. The subjects to be examined include both analytical methods and regulations, including labelling regulations, adopted in different countries. Fellowships are to be provided to allow pharmacists and others concerned with the administration of drug control to study in "laboratories specialising in drug control in the various countries."

Work towards the introduction of international non-proprietary names (to be officially adopted in different countries) will continue by correspondence with national experts, manufacturers, and health departments. Though the Pharmacopœia Internationalis is not yet generally available, the Expert Committee on the Unification of Pharmacopœias will prepare addenda to it. Four hundred texts of monographs of new drugs should be ready for submission at two sessions of the Committee to be held in 1951. A series of addenda dealing with assays, tests for pyrogens, spectrophotometry, and (perhaps for the first time in any pharmacopœia) chromatography, will be prepared.

The Central Technical Services are responsible for the "co-ordination of research." In the antibiotic sphere the programme, like that of 1950, will be largely a modernisation of European penicillin plants supplied by the United Nations Relief and Rehabilitation Administration, but the work will be extended to the Far East,

Investigations of B.C.G. vaccines mass vaccination will be developed under the direction of the Tuberculosis Research Office, Copenhagen. For the co-ordination of research during 1951 \$38,302 has been set aside against \$77,263 in 1950. Grants, however, are budgeted for.

Another form of co-ordinated research is in the provision for representation on the Expert Committee on Drugs Liability. Produce Addiction on panels of Alcoholism and Drug Addiction to be set up by the Expert Committee on Mental Health. W.H.O. specialists realise that, before addiction questions referred to W.H.O. the United Nations Division on Narcotics Drugs can be answered, the entire question of ætiology and pathogenesis of addiction, with its prognosis and treatment, must be studied medically and statistically. The estimates for expenditure by this division in 1951 total \$25,987 against \$24,488 in 1950 and \$9,488 in 1949.

Communicable diseases to be studied include plague, typhus and relapsing fever, cholera, diphtheria and whooping cough, leprosy, brucellosis, salmonella infections, virus diseases (smallpox, yellow fever, influenza, poliomyelitis, and trachoma); of the parasitic diseases, bilharziasis, filariasis, leishmaniasis; together with the use of insecticides in diseases transmitted by insect infection. It will be recalled that during 1949 emphasis was laid on the problems of malaria, tuberculosis, and the venereal diseases. The report of W.H.O. Director-General for 1949 states that the Expert Committee on the Unification of Pharmacopœias is preparing a table of doses for infants and children as an addendum to the Pharmacopœia Internationalis, and (2) (in response to a request from the Expert Committee on Mental Health) a list of synonyms, including non-proprietary names and trade-marks, to be published as a supplement to an issue of the "Bulletin of the World Health Organisation." The use of the two reports (Official Records of the World Health Organisation Nos. 23 and 24) is made easier by the inclusion of a list of abbreviations used to designate twenty organisations frequently referred to in the text.

A SPONGE-TRADE CENTENARY



At one time heads, figures and even complete tableaux composed of sponges were familiar in shop-window displays.

Mr. Edwin Cresswell, to Cuba to develop the sponge trade there.

A man of great energy and splendid physique, Mr. Randal Cresswell founded families, almost a generation apart. They were reared in Paris, where he lived many years—"with a garden," as Lord Bolitho has written in "War in the Wind," "which swept down to the Empress Elysees—then an open road into the country." There, as the outcome of an episode in which Cresswell was the heroic hero, his children grew up as playmates of the children of Louis Napoleon. "Old Cresswell, an Englishman who had lived in Paris for many years, used to go into the garden every morning and lift his hat as Louis Napoleon drove past. It became a pleasant little ceremony between them. One morning Cresswell saw a man raising a revolver to shoot at the Emperor. Cresswell either shouted or struck the man so the shot was deflected. The Emperor was slightly wounded and carried into Cresswell's house. The Empress came next day, with gratitude and candlesticks," writes Bolitho.

Transfer to London

Eventually, Randal Cresswell transferred the headquarters of the company—and of his family—to London, where his name is perpetuated in the titles of two independent sponge-trading companies today. Cresswell's sons by his first wife were

all associated with the business now known as Cresswell Bros. Sponges—a branch of International Sponge Importers, Ltd., Buck Street, London, N.W.1. The only surviving son, Mr. Alfred J. Cresswell, at eighty-three still maintains a lively interest in the business. Mr. Walter Cresswell, born when his father was seventy years of age, is the principal director of Walter Cresswell, Ltd., 42 Bruton Place, London, W.1.

Sponge fishing is an occupation of great antiquity. In Ancient Greek literature are to be found many stories of sponge divers, including one who dived and disappeared for several days. On being questioned he stated that he had "spent several days at the bottom of the sea with Ocean."

In more recent times, the sponge divers of the Mediterranean closely guarded the secrets of their craft, though in the sponge-fishing community at Aegina George Brown, already referred to, was accepted almost as one of themselves. His grandsons carry on the tradition, acting as buyers for Cresswell Bros. Sponges.

In summer the sponge boats travel hundreds of miles from their Grecian base. In winter, the fishermen dive only in comparatively shallow waters near home.

Centres of sponge collection exist also in Cuba, Florida and the West Indies, but there is today a world shortage, caused partly by the war (which interrupted both the collection and distribution of sponges), but aggravated also by currency difficulties.

Time has upset the strict orthodoxy of the sponge dealer's former belief that there was nothing to compare with the natural article he supplied. "They are of the soft and compressible texture which Nature provides and, in a defiant mood, challenges man to successfully imitate or equal," wrote E. J. J. Cresswell in "Sponges," published some years ago. There was poetry in the sentiment, but most of the firms that once dealt exclusively in natural sponges have been compelled to supplement their stock in trade with cellulose sponges.



Mr. Randal Cresswell

PHARMACEUTICAL SOCIETY OF GREAT BRITAIN

Annual Meeting

THE annual meeting of the Pharmaceutical Society was held in London on May 17, Mr. H. Clement Shaw (president) in the chair, supported by the vice-president (Mr. J. F. H. McNeal) and officers of the Society. MR. SHAW, in announcing the results of the Council election (see *C. & D.*, May 20, p. 617), said that out of the 25,403 ballot papers sent out, 11,039 had been returned. (Eighty had been disallowed and sixteen had been received too late.) Copies of the Council's report were taken as read.

Man-power Report

THE PRESIDENT regretted that it had not yet been possible to issue the results of the man-power inquiry. He would give a few particulars but asked that no discussion should be entered into that evening, as the findings were still under consideration by the Council. The following are the comparative figures for the years 1936-38 and 1946-48:—"Of the 22,300 men on the register, 89 per cent. had over ten years' service in 1946-48, against 80 per cent. in 1936-38; 67 per cent. had over twenty (against 67 per cent.); 57 per cent. over thirty (59 per cent.); 48 per cent. over 40 (33 per cent.); and 19 per cent. over fifty years (5 per cent.). Of the 3,300 women on the register 65 per cent. had over ten years (43 per cent.); 33 per cent. over twenty years (10 per cent.); 10 per cent. over thirty years (3 per cent.). The report gave men an expectancy of service of 32.6 years, against 29 per cent. in 1936-38, and women an expectancy of 16.1 years (ten).

In 1951 the annual intake of men during the preceding twenty-one years will have averaged 520; during ten years, 290. For women the figures are 106 (twenty-one years); 100 (ten years) and 140 (1949-50-51). Places for students in the schools recognised by the Society number about 1,200 which, with a two- or three-year course, limits the number of new entrants. A survey of hospitals is not yet to hand.

THE VICE-PRESIDENT formally seconded the motion for adoption of the report. Mr. G. T. M. DAVID, Swansea, expressed regret that the Council had not thought fit to implement a proposal made by the Privy Council Visitors to the Society's examination to substitute for the existing syllabus of biology in the Intermediate

examination one based upon biology as a unified subject. He appealed for an evening meeting of the Society to be held at a centre other than London, and would welcome Wales as a venue. MR. S. RELPH, Wanstead, speaking on behalf of the British Pharmaceutical Students' Association, said they were grateful to the increased allowance the Society had made available to them. He asked whether more details could be given so that it could be seen how the income figure from the "Pharmaceutical Journal" was arrived. He mentioned that the "Journal" had not been represented at the annual meeting of the B.P.S.A. in Cardiff recently. MR. L. J. D. HARRIS, Harrow, said that he would be sorry to see the headquarters move from Bloomsbury Square. MR. S. POWLSON called attention to advertisements in the "Pharmaceutical Journal."

Reply by President

THE PRESIDENT, in replying to the debate, said it was not possible to disclose the gross and net income of the "Pharmaceutical Journal" but he personally regretted that there had been no representative of the "Journal" at the Cardiff meeting. There was much to be said for the present premises, but the present premises were the Society's own, and they had to look for a building or site; agents already had the matter in hand. The report was unanimously adopted.

The following motion, proposed by Mr. B. A. WILLIAMS and seconded by Mr. DALTON, was lost.

"As the appeal of the Minister of Health to doctors to discontinue the prescribing of expensive proprietary medicines in favour of inexpensive official drugs appears to be unsuccessful this Annual General Meeting urges the Minister to enforce other steps to accomplish this long-delayed reform and necessary economy. Further it recommends the following measures:

(a) To authorise the pharmacist to dispense where possible the official recognised drug in cases when expensive proprietary medicines are prescribed unless the doctor marks the prescription 'N.A. not alterable.'

(b) To improve the palatability and appearance of the medicines, especially those in the National Formulary. . . .

(c) To widen the scope and increase the range of medicines for inclusion in the N.F.

Several speakers declared that such a move tended to reflect discredit on

scribers. MR. GRAINGER said that it is common knowledge that in hospitals substitution is the practice, but they had the goodwill of the medical men behind them in that. There was danger in seeking powers of enforcement from Whitehall.

The following motion was proposed by MR. T. C. THOMAS

"That this meeting urges the Minister to set up a working party in all sections of the Health Service, including pharmacy, to inquire into:— (a) the costs within each section; (b) existing practices and educational standards; (c) use made of the personnel, conditions of service, remuneration, etc.; and (d) to make recommendations."

After considerable discussion the meeting rejected the resolution.

MR. M. PEEL moved a resolution

"That it is the opinion of this Annual General Meeting that the monies available to the Benevolent Fund are inadequate, and all possible means should be used to increase them."

REPORT TO BRANCH REPRESENTATIVES

THE following is a summary of a report presented by the Council of the Pharmaceutical Society at the Branch Representatives' meeting on May 18 (see p. 674):—

SUPERVISION (*that "qualified supervision" as applied to dispensing should be defined that one pharmacist could supervise not more than two unqualified assistants*): The resolution is to be considered in relation to the man-power situation.

TESTING OF DRUGS, ETC. (*that testing of drugs, medicines or appliances under the National Health Service should apply throughout the Service*): The Council understands that the scheme is intended to test the quantity and quality of the drugs and appliances supplied, and not the professional knowledge and skill of the pharmacist. The scheme does not apply to hospitals, as the drugs and appliances there are not supplied by the pharmaceutical staff under contract.

ADVERTISING (*that the Society's policy regarding suppressing individual advertising of dispensing services should be vigorously enforced and strongly supported*): The Council have continued to apply the policy.

RECOGNITION OF TECHNICIANS (*that no official recognition should be given to technicians*): The resolution has been noted.

"QUALIFIED PHARMACIST" (*that the expression "qualified pharmacist" commonly used in pharmaceutical periodicals is improper and should be discouraged*): It is the Society's policy to use the term,

and the motion was carried unanimously.

MR. W. S. BENJAMIN moved

"That the meeting register a protest at the action of the Minister in setting aside negotiating procedure and ask for a reversal of the decision, and calls on the Council to bring together the various organisations of pharmacists as a first step towards the safeguarding of the professional interests of all members of the Society engaged in N.H.S."

MR. D. T. WILLIAMS said that pharmacists looked to the Society for help in forming a united body so that they could oppose future encroachments by the Minister. There had never been a more opportune time for uniting than today. If it were allowed to pass, the next opportunity might come too late. THE PRESIDENT said, in reply to a question, that if the motion was carried the Council would be pleased to do all it could to unite pharmacists. The motion was passed unanimously.

and the Council deprecate its use elsewhere.

TERMS USED IN NATIONAL HEALTH SERVICE ACT (*that references in the N.H.S. Act, 1946, to "persons" "providing," "authorised to provide" or "undertaking to provide" pharmaceutical services should be replaced by "pharmacists" thus giving to the profession the recognition accorded to other professions*): The Council took the view that the regulations should provide for the pharmacist in "personal control" at each premises to be responsible for the service so far as it relates to the dispensing of medicines. The matter was raised by Mr. Linstead in the House of Commons in connection with the N.H.S. (Amendment) Bill. Subsequently it was found that official support was not forthcoming, and after further discussion Mr. Linstead put forward another proposal which aimed to give a pharmacist whose conduct has been called in question in the investigation of a complaint the opportunity to establish his conduct in relation to the complaint. Although a regulation recognising the principle involved has been promised, it is far from what was desired. The Council will continue to examine the situation.

REPORTS OF BRANCH ACTIVITIES (*that Branch activities should be reported more fully in the "Pharmaceutical Journal"*): During the year ending April 1, approximately 50 per cent. more space has been devoted to branch and association news than in the previous twelve months.

BRANCH REPRESENTATIVES' MEETING

THE PRESIDENT of the Society (Mr. H. C. Shaw) opened the morning session of the Branch Representatives' meeting on May 18 with a tribute—inadvertently omitted from his remarks at the annual meeting the previous evening—to the staff at headquarters.

Appendix B (the Council's report on the corresponding meeting a year previously) was taken as read. A summary of it is recorded on p. 673. The meeting proceeded at once to debate the first resolution, put forward by the Aberdeen and North-eastern Scottish Branch.

Too Many Formulas?

That it is the opinion of this meeting that there are too many official or semi-official formulas and that the Society should endeavour to have all official formulas brought together in one publication. Further, it is the opinion of this meeting that no preparation should be altered materially without making a change in nomenclature.

MR. W. S. TAYLOR, who moved it, said that pharmacy was suffering from three things—a hangover from the emergency period, the dead hand of the Ministry of Health, and the absence of any considerable amount of research except by the "ethical" firms. There were far too many formulas, and though the National Formulary had attempted to improve the position his Branch felt that the time was ripe for action by the Council. Negotiations should be opened with the General Medical Council and Ministry of Health, and all dispensing formulas should be brought together in a single volume—either the British Pharmacopœia or the British Pharmaceutical Codex. MR. J. SMITH, who seconded, quoted examples of changes of formula that had caused difficulties because the old names had been retained.

Opposition to the motion was forthcoming from MR. G. T. M. DAVID, West Glamorgan, who maintained that standardisation was to the detriment of good formulas. More variety rather than less was wanted. MR. H. HOLMES, Torquay, opposed on the ground that the motion appeared to demand the perpetuation of many formulas that ought—like many in the National War Formulary—to die.

Support for the motion was expressed by MR. C. W. HOBSON, Sheffield, who said that in Sheffield the chemists had tried to find out whether doctors were getting what they thought they were getting when they

ordered under a still current title a preparation whose formula had been changed. The responsibility for standardised preparations rested with the Society. MR. W. G. HOLLIS, Nottingham, saw no need for the National Formulary as such. The Code should be extended to include all necessary formulas. If that made it too big a smaller formulary could be extracted from it for the use of doctors. MR. HARRIS, Southport, was surprised that pharmacists should be bewildered by the variety of available formularies. Surely a pharmacist depended for his livelihood on his knowledge of formularies.

The motion was carried.

Advertising and Ethics

Following the alphabetical arrangement of the agenda, the next resolution to be put was the first of three standing in the name of the Bradford Branch. MR. E. MAUDE was the mover.

(1) That this meeting, deploring the Ministry of Health's recent regulation re advertising of dispensing under the National Health Service supports the Council of the Society and the National Pharmaceutical Union in their objections to the Ministry and urges them to put with the utmost vigour representations against such Ministerial regulations which are antagonistic to the profession's Code of Ethics.

He said that while many pharmacists might not like every detail of the Society's code of ethics, they were bound to strengthen the hand of the Council in defending it against outsiders. MR. C. DEWHIRST formally seconded and the motion was carried without a dissentient.

The code of ethics, and especially the clause relating to the advertising of dispensing services, came up at three later stages of the proceedings. Mansfield Branch moved.

That it is the opinion of this meeting that the advertising off the premises of dispensing services should be strictly prohibited.

West Glamorgan Branch moved

(1) That it is the opinion of this meeting that the recently issued National Health Service Regulations relating to advertising are a regressive step and that the Council should continue to make the strongest possible representations to the Minister to bring them into line with the Society's Code of Ethics.

Woking Branch moved

(2) That it is the opinion of this meeting that the Council is to be congratulated on the firm attitude which it has adopted in the matter of the advertising of N.H.S. dispensing services.

MR. C. H. P. ROBINSON, speaking for Mansfield, said that it was essential that the views of pharmacists on the subject of advertising should be made known to non-pharmacists. At present the company chemists and "co-ops" were not unduly perturbed at any criticism levelled against them on the score of how their extra business was obtained. To leave the question of the long purse would react against the small man and later Government-sponsored advertisements might come to be used to direct patients to health centres. Mr. Blenkinsop (Parliamentary Secretary for the Ministry of Health) had not been correct in stating that there were three points of view in the profession, and his error should be made clear to him. All three resolutions were carried.

Council's Reports to Representatives

The recurrent feeling that matters raised by the Branch Representatives were ignored by the Council was again apparent in a number of resolutions, dealt with at various times in the day on account of strict adherence to alphabetical precedence. Bradford Branch moved

(2) That it is the opinion of this meeting that the discussion in Council and decisions on resolutions passed at the Conference be reported to the next Conference and also to the Branch or Branches promoting the resolution.

Dartford Branch put forward a resolution worded as follows:—

That it is the opinion of this meeting that the Council of the Society should report in the "Pharmaceutical Journal" their decisions on all motions approved at a Branch Representatives' Meeting before the next Branch Representatives' Meeting is held.

North Metropolitan Branch moved on other similar lines

(2) That it is the opinion of this meeting that in view of the present system of leap-frogging business to alternate Branch Delegates' Meetings, that in order to keep Branches advised as to the action, if any, taken by the Council in connection with resolutions which are adopted by a majority vote, a progress report be given at the Summer meetings, and that questions be answered relative to such resolutions.

Reading Branch called for parallel but not identical action:—

(1) That it is the opinion of this meeting that a Progress Report of action taken on resolutions passed at Branch Representatives' Meetings should be published in the "Pharmaceutical Journal" at six-monthly intervals.

Opening for Bradford, MR. B. C.

THORPE commented how often a resolution moved, discussed and passed, often unanimously, had appeared to fall on non-fertile ground, with no explanation given of why no action was taken.

MR. C. E. TURNER, North Staffs, was against publication of the Council discussions. Members did not want their journal, he said, to become a miniature Hansard, but action decided upon should be reported to the Branches and in the Press.

MR. G. T. M. DAVID, West Glamorgan, considered it time that the Branch Representatives' meeting had more force, as Miss Burr had suggested should be brought about by a revision of the Charter. Otherwise they were rather wasting their time.

For Dartford, MR. G. H. SHEARD wanted the Council to report not only to the Branch concerned in putting forward a resolution but to all Branches, and before the next meeting. Many lively and useful discussions at Branch Representatives' meetings had been faithfully reported only to pass into their next phase behind the Iron Curtain—or should it be the old gold and lace curtain—of Council Committees. To have that curtain removed would give a clue to the worthiness of Council members.

There was no discussion on the North Metropolitan and Reading resolutions on the subject. All four were carried.

The subjects discussed at Branch Representatives' meetings were what concerned Glasgow and South-western Scottish Branch, which moved:—

That it is the opinion of this meeting that Branch Representatives' Meetings at the British Pharmaceutical Conference should be devoted to the discussion of the policies and current affairs of pharmacy.

Best Features Could be Combined

MR. W. C. CARMICHAEL, the mover, said there was no need for him to state the case for Branch Representatives' meetings: their importance had been demonstrated by two recent gatherings. There were so few occasions on which pharmacists from all parts met for discussion that at each they should be given an opportunity for an exchange of views. Talks by Council members were also of great value, and he did not suggest that the Conference-time meeting should necessarily follow the pattern of the May meeting, but there could be a combination of the best features of each.

The resolution was formally seconded and carried without discussion.

Electoral Methods

An apparent reversal in the afternoon of a decision taken in the morning turned on the difference between sectional and regional representation as a basis for electoral reform. In the morning Chester Branch, through MR. A. W. AUSTIN, moved

That it is the opinion of this meeting that the time has now arrived when the Council of the Pharmaceutical Society should be representative of all sections of pharmacy, and that in the opinion of this meeting this is best attained by territorial representation.

MR. AUSTIN gave figures to show that in the 1949 Council elections members returned, if recorded by territories, were:

London (1,743 registered premises)	6
Scotland (1,774)	1
Lancashire (1,714)	2
Yorks (1,244)	3
Wales and Monmouth (842) ...	1
Buckinghamshire (108)	1

Cheshire, Durham, Essex, Kent and Warwickshire were unrepresented, he said. The best man obtainable was the ideal, but schisms did exist within pharmacy, and it was better by frequent contacts between rank and file and a Council member to pave the way to better harmony.

An amendment, proposed on behalf of Woking Branch by MR. W. S. BENJAMIN, placed the emphasis on sectional representation. All sorts of interests had arisen within pharmacy, he said, that had never been envisaged when the scheme of representation had been worked out. Woking's aim was to secure that the various sections (one of the largest being the employees) were adequately represented.

The amendment was supported by MR. G. T. M. DAVID, West Glamorgan, who urged also that candidates' powers of propaganda should be restored, and by MESSRS. W. E. HUMPHRIES, Liverpool, and B. A. WILLIAMS, West Middlesex, but opposed by MESSRS. H. LONG, Bristol, and E. NEAL, West Kent, who thought further sectionalisation would only increase existing differences, G. J. HENDRA, Cornish Branch, A. W. AUSTIN, Chester, and GRIFFITHS, Portsmouth, who opposed as an employee because he objected to sections. "There is only one ticket on which to stand—as pharmacist," he declared.

MR. E. ROBINSON pointed out that under the revised Charter the Society would be committed to the formation of members' groups (e.g., hospital pharmacists) with the branches, and that sections might find their outlet in that way.

Both the amendment and the original motion failed to secure a majority. When in mid-afternoon, MR. E. NEAL, West Kent, moved

That it is the opinion of this meeting that the election of members of the Council of the Pharmaceutical Society of Great Britain should be on a regional basis and that all necessary steps to implement this should be taken as soon as possible.

It appeared probable that that resolution would also be rejected, for MR. NEAL was not given a hearing. The stamp of defeat drowned his words to many in the room. However, MR. J. SMITH, Aberdeen, went to the microphone to protest at the denial of free speech to the mover of the resolution, and when the motion was put it was carried by a narrow majority.

Hospital and Health Centre Dispensing

East Metropolitan Branch put forward a resolution in the following terms:

That it is the opinion of this meeting that all dispensing in hospitals should be by or under the supervision of a pharmacist.

A similar resolution affecting health centres was tabled by Sheffield Branch, and was worded as follows:—

(2) That it is the opinion of this meeting that dispensaries in Health Centres should be on the same footing as retail pharmacies in respect of inspection, registration and supervision.

MR. W. H. CLOUD, for East Metropolitan, said that progress during recent years still left many smaller hospitals without pharmaceutical supervision, for which the Council should continue to press. MR. REED, who seconded, said that pharmacists were examined, tested and visited as much as any profession, and it was unjust to subject them to regulations not applicable to other sections of the health services.

Both resolutions were passed without discussion.

(To be concluded)

Chemical Workers' Wage Increases.—The Ministry of Labour estimates that the net weekly increase in wages of chemical workers during 1949 amounted to £38.30. About 172,500 individuals in the chemical and allied trades received higher wages during the year.

ROYAL SOCIETY'S CONVERSAZIONE

PLAYS staged at a conversazione for fellows of the Royal Society (in full the Royal Society of London for Improving Natural Knowledge) on May 11 covered a number of sciences. Work being undertaken by Fulton and Hawking at the National Institute of Medical Research on filariasis, and the spectacular effect of Hetrazan (antocidine) in killing the young worms in bloodstream of patients were the subject of one display. At another, Professor E. Shortt, F.R.S. (director of the department of parasitology, London School of Hygiene and Tropical Medicine), was sent to explain the life cycle of the malaria parasite, *Plasmodium cynomolgi*, growing under the microscope (in preparations of the liver of a volunteer) the pre-throcytic forms of the organism that had only recently been demonstrated to exist. In a series of fine drawings by Mr. Jobling (Wellcome Laboratories of Tropical Medicine), the anatomy and his-

tology of the African blood sucking midge (intermediate host of the human filariasis parasitic worm), and a species of the mosquito vectors of yellow fever and malaria were displayed. A machine for studying the conditions of temperature, humidity, wind, etc., in which insects fly was shown by Mr. P. S. V. Digby, Oxford. The growing field of microscopy was represented by a number of new techniques. For example, Mr. G. Causey, University College, London, demonstrated a method of using thin fine-grained photographic film for showing the position of radioactive phosphorus atoms in microscopical sections of nerves and muscles. The use in biology of a micro-manipulator designed by Drs. Fonbrune and Comandon, Paris (see *C. & D.*, March 11, pp. 313-14) was demonstrated in a remarkable film which showed, among other operations, the removal of the nucleus from an amoeba and its implantation in another amoeba.

CHEMICAL AND DYESTUFFS TRADERS

PRESENTING the annual report of the British Chemical and Dyestuffs Traders' Association in London on May 17, the chairman (Mr. C. Norton Stafford) referred to another year of useful activity. The Association had been consulted by the Board of Trade when the revision of the Export Industry Duty exemption list was contemplated. A number of bilateral trade and payments arrangements had been concluded during the year. The Board of Trade had invited the co-operation of the association in the international negotiations, to begin in September, for a general agreement on tariffs and trade.

The rising costs of distribution were frequently criticised by would-be planners, who failed to recognise the connection between such costs and the higher charges for the transport and handling. Loss of goods through damage in handling was another matter over which the authorities appeared to have been losing control. The merchant continued to make a substantial contribution to the United Kingdom export trade in chemicals, and the distribution system on the home market continued to be based on the efficiency of merchandising organisations. Those points were emphasised because there was confusion about the services of the merchant. Great Britain had always maintained her population by the ability of her merchants

to sell the products of the homeland. The Association had established contact with an organisation representing merchants in Australia with a view to facilitating an approach to any question which might arise out of the trade in chemicals between Australia and the United Kingdom.

Officers elected for the year were: *President*, Mr. G. S. Bache; *Vice-president*, Mr. C. W. Lovegrove; *Chairman*, Mr. C. Norton Stafford; *Vice-chairman* Mr. C. H. Wilson; *Treasurer*, Mr. L. S. Heskins.

At a luncheon which followed the annual meeting a toast to the Association was proposed by SIR HERBERT WILLIAMS, M.Sc., M.P., who said that the work of merchants was vital to the country's economy and he exhorted them to acquaint the public with their work. THE PRESIDENT (Mr. G. S. Bache) in responding said that they hoped for a "clean sweep of the thousands of Orders in Council" by which their work was restricted. MR. C. NORTON STAFFORD in proposing a toast to the guests urged that the present system of bulk buying be discarded immediately. SIR FRANK NIXON, K.C.M.G., (president, London Chamber of Commerce) replying, said that so much emphasis was made today on exports one overlooked the fact that, to get paid, it was also necessary to import. That situation applied particularly to the United States.

GUIDE TO NEW MEDICAMENTS

Information about new proprietary medicaments to be supplied principally on prescriptions. Editorial recommendation is not implied. Reprints obtainable on application.

AMINACYL

MANUFACTURER: A. Wander, Ltd., 42 Upper Grosvenor Street, Grosvenor Square, London, W.1.

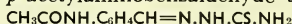
DESCRIPTION: Sodium salt of para aminosalicylic acid.

HOW SUPPLIED: 2 c.c. and 10 c.c. ampoules of 20 per cent. solution, in boxes, each containing 3, 6, or 25. Dragees containing 0.34 gm. (equivalent to 0.3 gm. of acid) in packages of 250 and 1,000.

THIOPARAMIZONE

MANUFACTURER: Herts Pharmaceuticals, Ltd., Welwyn Garden City, Herts.

DESCRIPTION AND FORMULA: *p*-acetylaminobenzaldehyde thiosemicarbazone.



INDICATIONS: As a tuberculostatic agent.

DOSAGE: Dosage has not been finally established. Recommended initial dosage is 100 mgm. daily orally for 1-2 weeks, gradually increased to 200 mgm. daily.

HOW SUPPLIED: Containers of 100 and 500 tablets each containing 50 mgm.

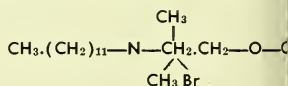
NOTES: The compound is commonly called TB1, and has been used widely in Germany in the treatment of various forms of tuberculosis.

BRADOSOL

MANUFACTURER: Ciba Laboratories, Ltd., Horsham, Sussex.

DESCRIPTION: β -phenoxy-ethyl-dimethyl-dodecyl ammonium bromide, a bactericide and cationic detergent.

INDICATIONS: Antisepsis of wounds and burns, pre-operative skin and hand disinfection. Disinfection of utensils, linen and air. Of value in dermatology, urology, obstetrics and gynaecology.



USE: Solutions of from 1:100 to 1:10,000.

HOW PACKED: As 5 per cent. perfumed solution in 2-oz. bottle with cap which can be used as a measure. Also in 20-oz. and 80-oz. dispensing packs.

NOTES: The preparation is incompatible with soap.

ANAVENOL SUSPENSION

MANUFACTURER: Imperial Chemical (Pharmaceuticals), Ltd., Fulshaw Hall, Wilmslow, Manchester.

DESCRIPTION: A fine suspension of β -naphthoxyethanol in a sterile aqueous medium, 10 per cent. weight in volume.

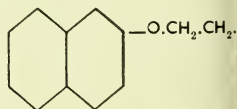
INDICATIONS: Intravenous anaesthesia in horses of all classes.

REFERENCES: Parry (1949). Paper read at the XIVth International Veterinary Congress, London, 1949. Francis and Parry, "Veterinary Record," 1949, 33, 509.

DOSAGE: 12 c.c.-25 c.c. per cwt. body weight (0.25 c.c.-0.55 c.c. per kilo) depending upon size and temperament, etc., by slow intravenous injection.

HOW SUPPLIED: Containers of 500 c.c. designed for direct injection by a standard type of positive pressure apparatus.

NOTES: Too rapid injection may give rise to respiratory difficulties. Anavenol should not be used in old or sick animals with cardiovascular or pulmonary weakness.



β -naphthoxyethanol

CORRESPONDENCE

Election Candidates' Thanks

SIR,—I should like to thank the large number of pharmacists who voted for me at the recent Council election and to assure them that I intend to try again next year, and I hope to be successful.

W. COOPER.

SIR,—May I through your columns express my sincere thanks to those pharmacists who helped to secure my return to the Council of the Pharmaceutical Society to assure all pharmacists of my constant endeavours on their behalf.

HARRY STEINMAN.

SIR,—May I, through the columns of THE CHEMIST AND DRUGGIST, thank all the members who had sufficient confidence in me to record a vote against my re-election in the recent election for the Council. To those 3,000 may I say "Thank you" and assure them that the increased number of votes I received this year gives me hope for a future occasion.

W. KINGSTON-ON-THAMES. HUGH BLACK.

A Call for Unity

SIR,—The impact of the Minister of Health's decision to cut the percentage cost on drugs will inevitably be felt first in England and Wales. It is not reasonable to assume that whatever happens in England and Wales today will be repeated largely in Scotland and Northern Ireland tomorrow—we are all paid out of the same treasury. This being so, we in Northern Ireland are watching the proceedings with intense interest, bearing in mind what happened in the respective countries when the original negotiations were in progress. It was with considerable surprise that we learned of the humiliating collapse of the pharmaceutical front in England and Wales which in turn led to the surrender in Scotland. No other course was open to the Scottish chemists than to accept temporarily to the terms then offered. Although in Northern Ireland we had a united front, our local Minister of Health was enabled to plead that he had no justification in offering us better terms than in England. We are now keenly aware that the battles are fought and won in London although we have no direct participation in the fight on that battlefield. In view of this, and faced as we are with prospects of renewed skirmishing, it may not be out

of place for one over here to offer a few suggestions to his English colleagues. Being further from the scene of action we possibly have a clearer view of what is going on. It would appear to us that the greatest weakness of the English case arises from lack of unity in pharmaceutical circles. The private chemist mistrusts the "co-ops," and the chain stores and these in turn have little consideration for him. This plays right into the Government's hands, whose well known principle is "divide and rule." The answer to the present proposals—undoubtedly the forerunner of many more such—is for English and Welsh chemists of all categories to get together, sink their differences, bury the hatchet and coalesce into one united front, consolidated and impregnable. There is no reason why each group should not preserve its own identity and characteristics, just as nations of Western Europe do while combining for mutual defence. Surely there is someone amongst the great pharmaceutical leaders of our time, who commands sufficiently the confidence and respect of all branches of the craft, who could achieve this essential preliminary to success.

Belfast.

PERCY R. W. SHINNER.

Resolution on Oncost

SIR,—A general meeting of the Epsom, Sutton and District Branch of the National Pharmaceutical Union was held to consider the Minister of Health's reduction in oncost payments, and the following conclusions were reached. (1) The method of imposition of the cut was resented. (2) An oncost payment of 16 per cent. would be an uneconomic proposition for the following reasons:—(a) Oncost payments must pay the overheads and form the profits on capital outlayed. Average oncost at the rate of 33 per cent., £400 per annum, based on an average of 1,000 prescriptions per month per shop. Half this figure would obviously be quite inadequate; (b) costs of all kinds have increased, not decreased, since the inception of the N.H.S. This branch affirms its complete opposition to the decision of the Minister of Health to cut the oncost payments to chemists and will support the N.P.U. Executive in forceful resistance to the arbitrary reduction in the remuneration of dispensing contractors.

MARY L. KNOWLES, *Secretary*.
West Ewell.

TRADE REPORT

Spot quotations for pharmaceutical chemicals represent the prices for wholesale quantities of standard quality. Prices of crude drugs and essential oils vary as to brand or grade.

28 Essex Street, W.C.2, May 24

THE markets for PHARMACEUTICAL and FINE CHEMICALS continue steady, with a good spot business done during the past week. Although home-trade prices are unchanged the undertone of the markets is firmer, as a result of anticipated increases in the cost of certain raw materials and the new higher costs of carriage. Trading in CRUDE DRUGS has shown a slight improvement, although the level of demand is still below what is regarded as normal for the time of the year. An active demand has been received for CAMPHOR, refined powder and $\frac{1}{4}$ -oz. tablets. It is understood that Hong Kong has ceased offering camphor and it is difficult to get offers from Formosa, particularly of B.P. powder, although shipment business has been done in the B.B. grade. New-crop Alexandrian SENNA PODS are now arriving; quality has so far been disappointing. SENEGA is a firmer market. Spot quotations for GUAIACUM RESIN are slightly higher. Supplies of STROPHANTHUS (*Kombé*) are rather short. Madras TURMERIC is easier on the spot reflecting new-crop influences. Demand for spot MENTHOL has fallen off; the forward market is slightly easier. The SHELLAC market is steady and spot quotations are unchanged. CARNAUBA WAX on the spot is quoted at 5s. to 10s. per cwt. above prices of a week ago. Principal feature in ESSENTIAL OILS markets has been increased strength in LEMON and shippers are now quoting prices rather higher than spot values. West African SWEET ORANGE is firm. Chinese ANISE and PEPPERMINT are slightly easier on the spot; a fair to good demand is reported from the Continent for these oils. There is little TEASEED OIL on the spot and high prices are asked. Demand for OLIVE OIL is increasing. Imported expressed ALMOND, B.P., is scarce and the market continues firm.

U.S. Drug and Chemical Report

New York, May 19

THE markets for PHARMACEUTICAL and FINE CHEMICALS are steady although most products are moving rather slowly. A seasonal increase in demand for CITRIC ACID, however, is expected to develop in the near future. Competitive influences for SULPHANILAMIDE have brought about a 25 cents per lb. reduction in all grades of the material. U.S.P. powder is now quoted at \$1.05 per lb. in lots of 1,000 lb. or more, and \$1.25 in 25-lb. quantities; free-flowing crystals are priced at \$1.15 in 1,000-lb. lots and \$1.35 in 25-lb. lots; all rates being f.o.b. works, freight adjusted basis. There have been no im-

portant developments in CRUDE DRUGS buyers are only purchasing for immediate requirements. Spot MENTHOL prices remained at \$10.60 per lb., but trade is very limited. Cables from Brazil indicate that replacements would work out at a maximum of \$11.10 per lb., spot, offerings from the Far East are scarce. After a period of falling prices CARNAUBA WAX has been advanced between 2 and 5 cents per lb.; these prices compare very favourably with the maximum export prices fixed by the Brazilian authorities. The ESSENTIAL OILS market is not very active although inquiries for CITRUS OILS are coming in on a fairly large scale. Domestic ORANGE OIL supplies are more than sufficient to meet the current level of demand, but the best quality of PEPPERMINT is in short supply and an increase in the volume of business would undoubtedly result in higher prices.

Exchange Rates on London

Rates at the opening on Wednesday morning were:—

Centre	Quoted	Rate
*Alexandria ...	Piastres to £	97 $\frac{1}{2}$ —97 $\frac{1}{2}$
Amsterdam ...	Florins to £	10.63—10.63
*Australia ...	£A to £	125—125
*Bombay ...	Shillings to rupee	1/5 $\frac{1}{2}$ —1/5 $\frac{1}{2}$
Brussels ...	Francs to £	139.90—139.90
Copenhagen ...	Kroner to £	19.32—19.32
Dutch East Indies	Florins to £	Suspend
Dutch West Indies	Florins to £	5.27 $\frac{1}{2}$ —5.27 $\frac{1}{2}$
*Hong Kong ...	Shillings to \$	1/2 $\frac{1}{2}$ —1/2 $\frac{1}{2}$
*Israel ...	£1 to £	99 $\frac{1}{2}$ —100
*Karachi ...	Shillings to rupee	2/1 $\frac{3}{4}$ —2/1 $\frac{3}{4}$
Lisbon ...	Escudos to £	80.35—80.35
Manilla ...	Peso to £	5.60—5.60
Montreal ...	Dollars to £	3.07 $\frac{1}{2}$ —3.07 $\frac{1}{2}$
New York ...	Dollars to £	2.79 $\frac{1}{2}$ —2.79 $\frac{1}{2}$
*New Zealand ...	£NZ to £	100 $\frac{1}{2}$ —100 $\frac{1}{2}$
Oslo ...	Kronor to £	19.98—19.98
Paris ...	Francs to £	979—979
Rio de Janeiro ...	Cruzeiros to £	Braz. a/
*Singapore ...	Shillings to \$	2/4 $\frac{1}{2}$ —2/4 $\frac{1}{2}$
Stockholm ...	Kronor to £	14.47—14.47
*Teheran ...	Rials to £	89.40—99.40
Zurich ...	Francs to £	12.23—12.23

*Free market rates; remainder Bank of England.

Pharmaceutical Chemicals

ACETANILIDE. — Crystals are quoted from 2s. 1 $\frac{1}{2}$ d. to 2s. 6 $\frac{1}{2}$ d. per lb., powdered from 2s. 2 $\frac{1}{2}$ d. to 2s. 7 $\frac{1}{2}$ d. per lb.

ADRENALINE.—B.P. is quoted from 3s. 3s. 6d. per gm. for natural and 2s. 2s. 6d. for synthetic; racemic, 2s. per gm.

p-AMINO BENZOIC ACID. — Makers' prices are from 35s. to 38s. 6d. per lb. SODIUM SALT is 37s. 6d. to 41s. per lb.

SPIRIN. — Home-trade rates are now $\frac{1}{2}$ d. per lb. in 10-cwt. lots, and 3s. 9d. 1-cwt. lots. Scheduled rates per lb. quantities of 28-lb. and under 1 cwt. 4s. 8d. (1-lb. containers); 4s. 7d. (2-lb.); 4s. 6 $\frac{1}{2}$ d. (4-lb.); 4s. 5 $\frac{1}{2}$ d. (7-lb.); 5d. (14-lb.); 4s. 4d. (28-lb.) net one lb. Tablets recently increased by 2d. 1,000. Rates per 1,000 for bulk supply: Under 5,000, 3s. 11d.; 5,000 over, 3s. 9d.; 10,000, 3s. 8d.; 25,000, 3s. 6d.; 50,000, 3s. 5d.; 100,000, 3s. 4d.; 200,000, 3s. 3 $\frac{1}{2}$ d.; 500,000, 3s. 3d.; 1,000,000, 3s. 2d.

ARIUM SULPHATE (x-ray). — Prices are ranged, 1 cwt., 1s. 3d. per lb. Scheduled rates per lb. (containers in brackets), for quantities between 28 lb. and 1 cwt. are as follows: 1s. 8d. (1-lb.); 1s. 7d. (2-lb.); 3 $\frac{1}{2}$ d. (4-lb.); 1s. 5 $\frac{1}{2}$ d. (7-lb.); 1s. 5d. (14-lb.); 1s. 4d. (28-lb.).

ENZENE.—Dearer. B.P.C. grade is quoted at 7s. per gall.; thiophene free, 9s. 6d. per gall.

ETANAPHTHOL.—Steady. Makers quote rates from 2s. 9 $\frac{1}{2}$ d. to 3s. 1 $\frac{1}{2}$ d. for B.P. quality packed in 28-lb. packages.

ORAX.—Steady. Rates for B.P. quality ton lots and upwards are as follows: — lump, £44; crystal, £46; powder, £47; a-fine powder, £48 per ton; in 1-cwt. bags, carriage paid, Great Britain. Surcharges for small quantities are as follows:—Less than 1 ton but not less than 100 lb., 1s. per cwt.; 3 cwt., 2s.; 1 cwt., 10s.; less than 1 cwt., 5s. to 10s. per cwt. more than above rates.

ORIC ACID.—Steady. Rates for B.P. quality in 1-ton lots and upwards are as follows:—Granular, £75 10s.; crystal, powder, £78 10s.; extra-fine powder, 10s.; small flake, £94 per ton; in 1-cwt. bags, carriage paid, Great Britain. Surcharges for smaller quantities are as follows:—Less than 1 ton but not less than 100 lb., 1s. per cwt.; 3 cwt., 2s.; 1 cwt., 3s. to 5s.; less than 1 cwt., 5s. to 10s. per cwt. more than above reduced rates.

ROMIDES.—Makers' rates per lb. in the United Kingdom and Eire are as follows:—POTASSIUM, B.P. (crystal) and SODIUM, B.P.: 5 cwt., 2s. 2 $\frac{1}{2}$ d.; 1 cwt., 3 $\frac{1}{2}$ d.; 28 lb., 2s. 10d.; 7 lb., 3s. 1 $\frac{1}{2}$ d. potassium salt in powder is 1 $\frac{1}{2}$ d. per lb. more than the foregoing prices. AMMONIUM, B.P.C., is 1 $\frac{1}{2}$ d. per lb. more than potassium and sodium salts. Terms: Cash net, 1-cwt. cases or kegs charged; 100 lb. parcels, free; smaller quantities charged extra. Schedule quantities may be made of assorted salts down to 28 lb.

UTOBARBITONE. — Makers' prices for all quantities are from 73s. per lb.

UTYL CHLORAL HYDRATE. — Merchants asking from 17s. 6d. to 20s. per lb., as quantity.

HLORAL HYDRATE. — Current rates per lb. for the home trade are: 1-cwt. lots, 56-lb., 4s. 2d.; 28-lb., 4s. 4d.

CITRATES. — Prices are as follows:—POTASSIUM, 5-cwt. lots, 2s. 10 $\frac{1}{2}$ d. per lb.; 1 cwt., 2s. 11 $\frac{1}{2}$ d.; scheduled prices for quantities of 28 lb. to 1 cwt. are (containers in brackets): 3s. 9 $\frac{1}{2}$ d. (1-lb.); 3s. 8d. (4-lb.); 3s. 7d. (7-lb.); 3s. 6 $\frac{1}{2}$ d. (14-lb.); 3s. 5 $\frac{1}{2}$ d. (28-lb.); IRON AND AMMONIUM CITRATE, B.P., 7d. per lb. more; SODIUM, B.P., 3d. less; powder, 1d. more.

CITRIC ACID, B.P. — Makers quote 1s. 5 $\frac{1}{2}$ d. per lb., less 5 per cent. for 1-cwt. lots, delivered in the U.K.

GLYCEROPHOSPHATES. — Current home-trade prices per lb. for 28-lb. lots are: ACID, 20 per cent., B.P.C., 7s. 3d.; CALCIUM, B.P.C., neutral soluble, 10s. 9d.; IRON, B.P.C., powder, 12s.; MAGNESIUM, B.P.C., 17s. 9d., and insoluble, 9s.; MANGANESE, B.P.C., 23s. 6d.; POTASSIUM, 50 per cent., B.P.C., 5s. 1d., and 75 per cent., 6s. 9d.; SODIUM, 50 per cent., B.P.C., 3s. 9d., and 75 per cent., 4s. 10d.

GUAIACOLS.—Liquid is quoted at from 15s. 6d. to 17s. 6d. per lb.; and crystal and carbonate, from 15s. to 16s., according to quantity.

MERCURY SALTS.—Current prices per lb. from makers are as follows:—AMMONIATED, B.P., powder, 8s. 5d. (1 cwt.); lump, 8s. 3d. IODIDE (MERCURIUS), B.P.C., 21s. 3d. (28 lb.). IODIDE (MERCURIC), B.P., 16s. 9d. (1 cwt.). OXIDE (RED), B.P.C. and OXIDE (YELLOW), B.P., 8s. 10d. (1 cwt.). PERCHLORIDE, B.P., lump, 7s. 5d., and powder, 6s. 11d. (1 cwt.). SUBCHLORIDE, B.P., 8s. 4d. SULPHATE (MERCURIUS), B.P.C., 14s. SULPHIDE (MERCURIUS), 16s. (28-lb.). SULPHIDE (VERMILION), 9s. 3d. (1 cwt.). MERCURY with CHALK, B.P., small lots, 5s. 2d.

PANCREATIN. — 1-cwt. lots of B.P. are quoted at 9s. per lb., and 28-lb. at 10s. U.S.P., 1-cwt. lots, 11s. 6d. per lb.

PARADICHLOROBENZENE. — For B.P.C. quality, 1s. 7d. per lb. is quoted, for small quantities.

PHOSPHATES. — Steady. Makers' rates per lb. are as follows:—SODIUM, B.P., 1 cwt., 6d.; 28 lb., 7 $\frac{1}{2}$ d. SODIUM ACID, B.P., crystals, 1 cwt., 1s. 9d.; 28 lb., 2s.

POTASSIUM, granular, 4s. 2d.; powder, 4s. 5d. (for 7-lb. lots). AMMONIUM, B.P.C., 1 cwt., 2s. 6d.; 28 lb., 2s. 10d. PHOSPHORIC ACID, B.P. (concentrated), is from 1s. 2d. to 1s. 3 $\frac{1}{2}$ d. in carboys and from 1s. 5 $\frac{1}{2}$ d. to 1s. 9 $\frac{1}{2}$ d. per lb. in winchesters.

STEARIC ACID.—In short supply. Triple-pressed is quoted at from 148s. to 150s. per cwt.

SULPHAGUANIDINE. — 1-cwt. lots are 19s. 3d. per lb.; 14-lb. lots are now 20s. 6d. per lb.

TEREBENE.—Carboy lots are now 3s. 6d. per lb.; 24 winchesters, 3s. 7 $\frac{1}{2}$ d.; 6 winchesters, 4s. 2d.; 1 winchester, 4s. 6d.

TERPINEOL.—B.P. quality in 1-cwt. lots is now 3s. per lb., with smaller quantities up to 3s. 6d. per lb.

Crude Drugs

AGAR.—Steady. Kobé No. 1 on the spot is offered at around 9s. to 9s. 3d. per lb.

ALOE.—Cape on the spot is quoted at from 112s. 6d. to 115s. per cwt., as to quality. Curaçao is quoted at 225s. per cwt., spot; for shipment, 220s., c.i.f.

BALSAMS.—*Canada* on spot is quoted at 18s. 6d. per lb. *Pará Copaiba* is offered at from 7s. 6d. to 8s. per lb., duty paid, and 7s. 6d. in bond. *San Salvador Peru* is offered at from 7s. per lb., duty paid. *Tolu* is quoted at 18s. 6d. per lb., spot.

BENZOIN.—Sumatra block on the spot is quoted at from £17 15s. to £18 15s. per cwt.; Siam tears, no supplies.

BLACK HAW.—Supplies of tree bark are offered at 3s. 3d. per lb., duty paid.

BUCHU.—Short-round leaves are quoted at from 2s. 11d. to 3s. per lb., spot; for shipment, 2s. 7½d. to 2s. 8d., c.i.f. Ovals are available at 2s. 8d. per lb., spot.

CAMPHOR.—Firm. Chinese tablets are quoted from 5s. 3d. per lb. for ¼-oz. and from 5s. for ½-oz.; 2½-lb. slabs are from 5s. per lb.; all duty paid, spot London. Chinese refined powder (B.P.) is offered at from 3s. 9d. to 4s., duty paid (in bond, 3s. 6d.); Afloat, 3s. 6d., c.i.f. Business done in B.B. grade for shipment at 3s. per lb., c.i.f.

CASCARA SAGRADA.—Old-crop is offered at 285s. per cwt., duty paid, spot; new-crop, from 240s. to 250s., c.i.f., nominal.

CHILLIES.—Sierre Leone on the spot, quoted at 295s.; May-June shipment, 270s., c.i.f. Nigerian, May-June shipment, 230s., c.i.f. Sudanese, 300s. per cwt., spot.

CINCHONA BARK.—Forty-eight bales of Tanganyika quills and ninety-five bags of chips are to be auctioned at Woodhouse, Carey & Browne's saleroom, third floor, 20 Eastcheap, London, E.C.3, on May 31, at 12 noon.

CLOVES.—Market continues quiet. Zanzibar is offered at from 1s. 9d. per lb. on the spot; for shipment, 1s. 10½d., c.i.f. Madagascar is offering at 1s. 8½d. per lb., in bond. Ceylon is offered at 2s. per lb., spot.

ERGOT.—Portuguese old-crop material for shipment, 26s., c.i.f., quoted; Russian, 22s., c.i.f.

GENTIAN.—French on the spot is quoted at 85s. per cwt.

GINGER.—African new-crop now quoted at from 305s., spot; May-June, 295s., c.i.f. quoted. Jamaican No. 3 is in short supply and is nominally valued at 400s. per cwt., spot; new-crop, May-June shipment, 390s., nominal, c.i.f.

GUAIACUM RESIN.—A firmer market. All cheaper material has gone and sellers now quote 3s. 9d. per lb. for spot; to arrive, 3s. 3d. per lb., landed.

GUM ACACIA.—Kordofan cleaned sorts on the spot, offered at 86s. per cwt., spot

London or Liverpool; May-June shipment 81s., c.i.f. Bleached gum, 165s., spot. Talha is 52s. 6d. per cwt., on spot; shipment, 47s. 6d., c.i.f.

MENTHOL.—Quiet. Brazilian on spot, from 91s. to 92s. 6d. per lb., duty paid. April-May shipment, 90s., c.i.f.; May-June, 85s., c.i.f.; June-July, 82s. 6d., c.i.f. Chinese, in bond, is 87s. 6d. to 88s.; after 85s. per lb., c.i.f.

MERCURY.—Spot quotations are for £17 5s. per flask, ex warehouse.

QUINCE SEED.—Cape on the spot, quoted at 3s. 6d. per lb.

SARSAPARILLA.—Spot business has been done in Jamaican native red at 2s. 4d. per lb.

SEEDS.—The market for ANISE continues quiet. Turkish is 152s. 6d. per cwt., in bond, and 162s. 6d. per cwt., duty paid. Egyptian is 150s. per cwt., in bond; spot London. CARAWAY.—Dutch remains unchanged at 122s. 6d. per cwt., duty paid, in London.

CELERY.—French has been cleared on spot; sellers quoting 23s. per cwt., duty paid, for June delivery. Indian on spot is unchanged at 1s. 9½d. per lb.

CORIANDER.—Little business reported. Old-crop on spot is quoted at 107s. 6d. per cwt., duty paid, and 102s. 6d. per cwt., in bond. New-crop, for June-July shipment, quoted at 62s. 6d. per cwt., c.i.f. London; July-August, offered at 61s. per cwt., c.i.f.

CUMIN.—Market firm. Morocco is 175s. per cwt., in bond. Cyprus quoted at 180s. per cwt., spot. New-crop, Morocco, for July-August shipment, is quoted at 175s. per cwt., c.i.f.

Cyprus new-crop, for June-July shipment is quoted at 155s. per cwt., c.i.f. **DILL.**—Quiet. Indian on spot offered at 62s. 6d. per cwt.; for shipment, 67s. 6d. per cwt., c.i.f., now quoted. **FENNEL.**—Indian on spot is unchanged at 95s. per cwt. New-crop for shipment quoted at 120s. per cwt., c.i.f. **FENUGREEK.**—Morocco on spot is quiet at 57s. 6d. per cwt., duty paid in London; and 55s. in Liverpool. Indian is 62s. 6d. per cwt., spot London.

SENEGA.—Supplies are short on the spot; quotations are from 10s. 9d. to 11s. per lb.; for shipment, 11s., c.i.f., nominal.

SENNA.—Tinnevely on spot, No. 1, leaves are from 9½d. to 11d.; No. 2, 8d. to 8½d.; No. 3, 7½d. to 8d., nominal. Tinnevely pods are from 8½d. to 11½d. per lb. manufacturing, from 6d. Alexandrian pod medium grades, are quoted at from 4s. 3d. to 5s. 3d. per lb., and manufacturing, 7d. to 7½d. spot.

TRAGACANTH.—White ribbon, selected, quoted at £140 to £145 per cwt.; No. 1, £140; No. 2, £117 6s.; No. 3, £100, spot.

WAXES.—Markets generally steady. **CARNAUBA** is quoted dearer; fatty grade 655s., spot and 645s. per cwt., c.i.f., for May-June shipment; prime yellow, 890s. spot, and 875s., c.i.f.

Essential and Expressed Oils

ALMOND.—English-expressed sweet oil (P.) is from 5s. 9d. to 6s. 3d. per lb.; ported oil is from 5s. 6d. to 6s., spot. For essential oil, s.a.p., on the spot, from 24s. to 40s. per lb., as to grade.

ANISEED.—Quiet. Spot quotations are from 8s. to 8s. 3d. per lb. for drums; May-June shipment, 7s. 2d., c.i.f.

BAY.—Quiet. West Indian on the spot is quoted at from 5s. 3d. to 7s. 6d. per lb.

BERGAMOT.—Spot quotations are from 1s. to 35s. per lb.

BOIS DE ROSE.—Brazilian on the spot from 24s. 6d. to 27s. 6d. per lb.

CADE.—Spanish oil, B.P., on the spot, quoted at from 2s. 9d. to 3s. 9d. per lb.

CAMPHOR.—White oil on the spot is quoted at 2s. 6d. per lb., duty paid; brown from 1s. 6d. per lb., spot, duty paid.

CANANGA.—Java is offered at 28s. 6d. per lb., spot, for small quantities.

CARAWAY.—English-distilled is offered at from 38s. 6d. to 40s.; imported oils are offered at from 22s. 9d. to 26s. 6d. per lb., spot.

CITRONELLA.—Ceylon is offered at from 3d. to 8s. per lb., spot; May-June shipment, 7s. to 7s. 1d., c.i.f. Java is quoted at 17s. 6d. per lb., spot.

CLOVE.—English-distilled bud oil is offered at from 14s. 6d. to 15s. 6d. per lb., according to quantity; Zanzibar stem oil quoted at 10s. per lb., spot.

CILL.—English-distilled oil is quoted at about 65s. per lb. for B.P. quality. Imported oils are offered at from 28s. to 3d. per lb., as to quality.

GERANIUM.—Bourbon is quoted at from 1s. to 130s. per lb., spot; forward, 115s. per lb., c.i.f. Algerian on spot is quoted from 96s. to 100s. per lb.

LEMON.—Firm. Sicilian hand-pressed, 4 cent. citral, on the spot is quoted at about 25s. to 26s. per lb.; for shipment, 26s. 9d., c.i.f. Other grades complying with B.P. standards, from 3s. 6d. per lb. on the spot.

LEMONGRASS.—Spot quotations are from 1s. to 15s. per lb.; for shipment, 11s. 9d. to 12s., c.i.f.

LIME.—West Indian on spot is quoted at from 50s. to 53s. 6d. per lb., for good-quality oil.

OLIVE.—In good demand. Edible oil in drums is quoted at from 26s. 2d. to 26s. 3d. per gall., ex warehouse.

PEPPERMINT.—Spot quotations for Chinese (*M. arvensis*) are from 41s. to 45s. per lb.; May-June shipment, 37s. 6d., c.i.f. *Piperita*, B.P. oil is offered at from 1s. to 65s. per lb. on the spot. English-distilled "Mitcham" oil is at 210s. to 220s. per lb.

PETITGRAIN.—Paraguayan is quoted at from 14s. 3d. to 16s. per lb., spot.

PIMENTO BERRY.—English-distilled oil, from 65s. to 70s. per lb. and upwards as to quantity; No. 2, 27s. per lb., spot.

PINE.—*Pumilionis*, about 16s. to 17s. per lb., spot; *sylvestris*, from 8s. 6d. to 10s.

PINE NEEDLE.—First-grade on the spot is quoted at from 14s. to 16s. per lb.

ROSEMARY.—Spanish on spot is offered at 6s. 8d. to 8s. per lb., as to quantity.

SANDALWOOD.—Mysore oil on spot is around 77s. per lb.; East Indian is offered at from 75s. to 76s. per lb., spot. West Indian oil is from 18s. 6d. per lb., ex warehouse London.

TEASEED.—Firmer. Little on the spot; June delivery, 23s. 6d.; July delivery, 21s. 6d. per gall., ex refinery.

SWISS EXPORTS DECLINING

REFLECTING increasing competition abroad and restrictions on the use of foreign currency, exports of Swiss chemicals and pharmaceuticals declined substantially in the course of 1949. The decline in exports continued during the first quarter of 1950, but has slowed down somewhat as Swiss chemical exporters have made some price concessions to old-established customers abroad. Price reductions have reduced profit margins to a considerable extent, but, on the other hand, have put a halt to staff dismissals. The industry had been forced to cut staff drastically in 1949. However, it has not always been possible to bring Swiss prices to the same level of those quoted by foreign competitors. The pharmaceutical industry has been the most successful in this respect, and it has even been possible to step up exports. Exports of pharmaceuticals during the first four months of 1950 reached a value of 65 millions Swiss francs as compared with 61 millions in the same period of 1949. The bulk of exports went to Brazil, Egypt, Germany, U.S.A., Belgium, Italy and France.

Exports of perfumeries have also declined with total exports during the first four months of this year valued at 6.7 millions, a decline of 1.3 millions from the 8.0 millions Swiss francs' worth exported in the corresponding period of 1949. France was the largest purchaser taking goods in April valued at 373,000 Swiss francs, followed by Italy with 257,000, Germany with 125,000, Canada with 90,000 and the U.S.A. with 73,000.

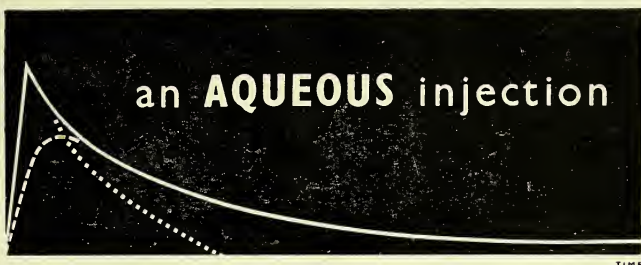
Exports of industrial chemicals, on the other hand, have remained stable, although overseas trade on dyestuffs declined substantially.

TRADE MARKS

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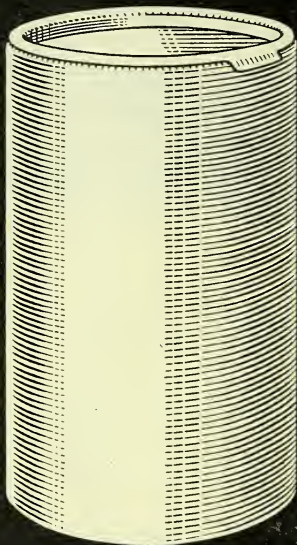
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INDEX TO ADVERTISERS

ts Druggist, Ltd.	24	College Laboratories, Ltd. ...	40	George, Ernest, J., & Co.	Col. Supp.
, Ltd.	18, 19	Cox, Arthur H., & Co., Ltd.	8	Gillette Industries, Ltd.	xvii
Stafford, & Sons, Ltd.	20	Cox, J., & Co.	xxix	Glaxo Laboratories, Ltd.	1
r Pharmaceuticals, Ltd.	iv	Craig & Parsons, Ltd.	xvi	Goya 38	
, Ltd.	xiv	Cresswell Bros. Sponges	32	Graylands & Co., Ltd.	xxxvi
iated Fumigators, Ltd.		Croda, Ltd.	8	Greyer, Brecheisen & Co., Ltd.	ii
Leader Page		Crookes Laboratories, Ltd. ...	3	Grovewell, Ltd.	xii
Products, Ltd.	i	Crosskill, C. R., & Sons ...	26		
Honey 12		Cumming, J. W., & Son, Ltd.	32		
on, Clark & Co., Ltd.	viii	Cuxson, Gerrard & Co., Ltd.	24		
& Forest, Ltd.	xxi	Cyclo Chemicals, Ltd.	xl		
W. H.	40			Hall, Forster & Co., Ltd. ...	32
an, S., & Sons, Ltd. ...	x	Daniel, Richard, & Son, Ltd.	13	Haller Laboratories, Ltd.	vi
n Chemotheutic Prots.		Davenport, J. T., Ltd.	28	Hampshire, F. W., & Co., Ltd.	xxxix
, Ltd.	27	Dekur Dept. (Home Sales) ...	36	Hardy, M. W., & Co., Ltd.	vi
Drug Houses, Ltd., The	5	Delf, W. M. (Liverpool), Ltd.	Leader Page	Harker, Stag, Ltd.	13
h Felsol Co., Ltd. Cover iv		Distillers Co., Ltd.	30	Harvey & Co. (Dublin), Ltd.	xlii
n Rodent Exterminator		Disprin xxxiv		Havinden, G., Ltd.	xxxviii
, Ltd.	xlii	Dominion Steel Corporation, Ltd.	xlii	Henderson Bros. & Co., Ltd.	xxvii
& Schimmer v		Dunlop Rubber Co., Ltd. ...	34	Herts Pharmaceuticals, Ltd.	12
ehovydrin (1945), Ltd. ...	xiv			Hobson, Trimble & Co., Ltd.	xii
, Parker & Co., Ltd. ...	12	Edge, Wm., & Sons, Ltd.	xxviii	Hough, Hoseason & Co., Ltd.	25
s Appliance Co., Ltd.	9	"Elasto" 24		Howard, Lloyd & Co., Ltd.	14
ey-Bowker Tablet Co.,	xvi	Eno, J. C., Ltd.	17	Huffer & Smith, Ltd.	v
ughes Wellcome & Co. 11, 41				Hulton Press, Ltd.	xli
ugh, James, Ltd.		Fennings, A.	xx	Ilex Supply Co., Ltd.	xxxvi
Leader Page		Ferris & Co., Ltd.	xxxii	Imperial Chemical (Pharmaceuticals), Ltd.	Front Cover
& Crispe, Ltd.	6	Ferryman, Herbert, Ltd.	30	Industrial Tapes, Ltd.	xxxviii
, E. H., & Son, Ltd.	28	Fluid Equipment Co., Ltd.	ii	Inecto 38	
ary Bros., Ltd.	4	Forhan's, Ltd.	xxxviii	International Bottle Co., Ltd., The	xiii
on Rubber Manufacturers, Ltd.	xiv	Freudentheil Smith & Co.	Leader Page	International Chemical Co., Ltd.	33
, H. W., & Co., Ltd.	29				
cal Manufacturing Laboratory, Ltd.	xlii, 36	Gale & Mount, Ltd.	vi		
		Genoxide, Ltd.	iv		

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INDEX (Contd.)

Jackson, G., & Sons, Ltd. ...	32	Parkinsons, Ltd.	26	SongoLeade	
Jacquessils Fabrics, Ltd.xxv		Parnall & Sons, Ltd.xviii		Sorelle, Jean, Ltd.	
Jeffreys, Miller & Co., Ltd. 32		Payne, Graham, Ltd.	30	Stedman's Cinematograph	
		Peboc, Ltd.	36	Laboratory, Ltd.	
Kay Bros., Ltd.	30	Pentecote, Ltd.viii		Steel Equipment Co., Ltd..	
Keldon, Ltd.	xi	Perihel, Ltd.	x	Stretch, Wilfred, & Co., Lt	
Kerfoot, Thomas, & Co., Ltd. 4		Perken, Son & Co., Ltd. ...	iv	Sumner, R., & Co., Ltd. ,	
		Petrushkin, M., Ltd.	xxx	Leade	
Lifeguard Products, Ltd.	xv	Pharmaceutical Laboratories		Surgical Hosiery Co., Ltd.	
Loudensxlii		Geigy, Ltd.	vii		
Loveluck, Edwards & Co.		Pharmaceutical Specialities		Tintex Dyes	
	Leader Page	(May & Baker), Ltd.	21	Toni Gillette, Ltd.	
Macdonald & Son, Ltd.	16	Porteus, Geo., & Sons		Twinkle Headache Powders	
Manesty Machines, Ltd.	37	(Leeds), Ltd.	vii	Leade	
Marchon Products, Ltd.	ii	Potter & Clarke, Ltd.	39		
Matthews & Wilson, Ltd. ...	26	Pratt, Sir John, & Co.xxxi		United Glass Bottle Man	
Maureen Baun, Ltd.	35	Progress Shaving Brush Co.,		facturers, Ltd.	
Mawson, J. W., & Co., Ltd. xlii		Ltd.	40		
Merica, M., & Co., Ltd. ...	xii	Promedico Products, Ltd.xviii		Wallis Laboratory, Ltd., TI	
Monsanto Chemicals, Ltd. ...	22			Leade	
Moore Medicinal Products,		Rand, S. D.Cover iii		Ward, Blenkinsop & Co., Lt	
Ltd.	10	Robinson & Sons, Ltd.	2	Washington Chemical Co	
Mountmellic Products, Ltd. 28		Rodmill Chemical Co., Ltd. xl		Ltd.	
Murray, S., & Co., Ltd. ...	v	Ronaldson, John, & Co., Ltd.		Whitaker & Co. (Kenda	
			Leader Page	Ltd.	
National Association of Opti-		Roura and Forgas, Ltd.	vii	White, J. F., & Co., Ltd.	
ciansLeader Page				Whitecroft Pin Mfg. Co	
National Glass Works (York),		Sacker's Hygienic Metal		Ltd.	
Ltd.	xxvi	Combsxlii		Wiles of Woodmansey	
Neville Brown & Co., Ltd....xxv		Savory & Moore, Ltd.	42	Windschuegl, Chas. H., Lt	
Niblett, C. P.	30	School of Surgical Chiropody	xlii	Wiseman, J. H., & Co., Lt	
		Scruton, Oscar, & Co., Ltd. xl		Woodward, G. O., & Co	
Olley, C., & Sons, Ltd.xxviii		Seram Products, Ltd.xxxi		Ltd.	
Organon Laboratories, Ltd....	7	Scurr, C. A.	xlii	Woolf, Lewis, Ltd.	
Orridge & Co.Col. Supp.		Sellotapexix		Woolley, J., Sons & Co., Lt	
Ortho Pharmaceuticals, Ltd. xxv		Seven O'clock Razor Blades	xxx	Wright, Layman & Umne	
Oxo, Ltd.	42	Shadforth, Ltd. ...	14	Ltd.C	
		Shearman & Co., Ltd.	32		
		Silvikrin Laboratories, Ltd. ...	xxiv		
		Smith & Hill (Chemists), Ltd. 14		Zeal, G. H., Ltd.	

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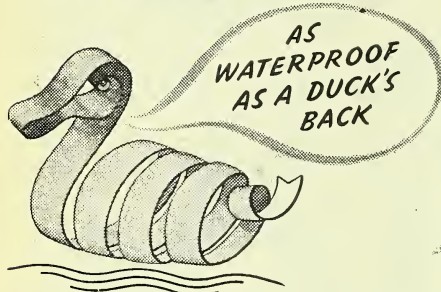


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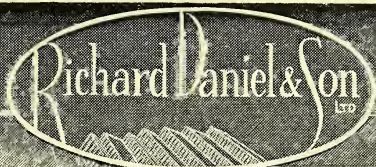
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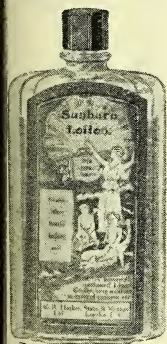
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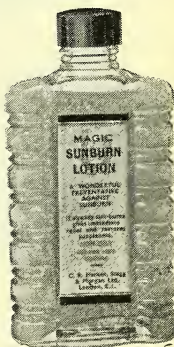
A liquid cream of
exceptional soothing
property, delightfully
perfumed.

9/6 DOZ.
(plus P/Tax)

A wonderful Preventive
against sunburn, equally
effective in relieving sun-
burn.

**NON OILY. NOT A
CALAMINE LOTION**

7/6 DOZ.
(plus P/Tax)



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EMMOTT STREET, LONDON. E.1.

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1 Mount Brown, DUBLIN and 70A Hamstead Road, BIRMINGHAM, 19.



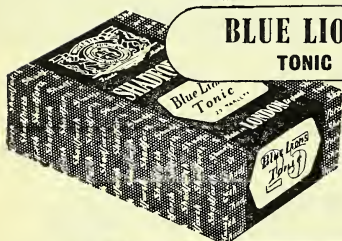
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Proudly Present

THREE PROVED SELLERS IN NEW PACKS



WHITE LIONS
ANTACID TABLETS



BLUE LIONS
TONIC



SHADFORTH'S
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INCREASED TRADE DISCOUNT

These new packs carry 33 $\frac{1}{3}$ % discount backed by National Press Advertising to send you new customers. The repackaging of these products will ensure a bright display in your window and on your counter, attracting more sales.

SHADFORTH LTD.

Manufacturing Chemists

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PILLS & TABLETS

DANGEROUS DRUGS

DRUGS & GALENICALS

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(Chemists) Ltd.

SIDNEY ST., SHEFFIELD, 1
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For over 60 years
the trade have
relied on the

**PILLS
CAPSULES
& TABLETS**

OF

HOWARD LLOYD

Many young chemists (as their fathers did years ago) are placing all their orders with HOWARD LLOYD. They know that Howard Lloyd give constant satisfaction—In special order or regular bulk supplies.

HOWARD LLOYD & CO., LTD.
LEICESTER

P.A.S. (*Para-aminosalicylic acid*)

NEW PACKS LARGER TABLETS & LARGER PACKETS

In order to meet the demand for the increasing variety of forms in which P.A.S. is being prescribed, we can now supply:—

● Sugar-coated tablets each containing 0.69 gm. Sodium P.A.S. equivalent to 0.5 gm. P.A.S. acid in packs of 100, 250 and 1,000.

● Cartons of 48 packets each containing 5 gm. Sodium P.A.S.

These are in addition to the following packs which are still available:—

POWDER (Sodium Salt)	100, 250, 500 and 1,000 gm.
AMPOULES (20% Solution)	Boxes of 5 x 5 c.c. Boxes of 5 x 10 c.c.
TABLETS (0.414 gm. Sodium Salt)	100, 250 and 1,000
PACKETS (4.14 gm. Sodium Salt)	CARTONS OF 48

A folder giving dispensing instructions and methods of administration is available on request



Ward Blenkinsop

& CO. LTD

HENRIETTA PLACE, LONDON, W.1

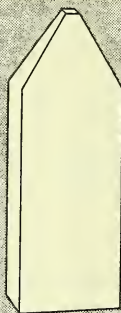
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Grams: Duochem, Wesdo, London

C.D.4



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EFFECT—**



**—SO LITTLE
COST**

Keen Prices for White Wrapping Paper

If you are interested in the wrapping of your bottles—and maintaining one of the distinctive features of pharmaceutical practice—you will be interested in our remarkably low prices for white demy wrapping paper.

For sizes 8 oz. and 10 oz. wrapping costs about ten sheets a penny

PRICES

White Demy, best dispensing quality.

Per 500 sheets (approx.)

Sizes (ounces)	1	2	3-4	6	8-10	12-16
	1/4	1/8	2/9	3/2	4/-	6/-

Powder Papers	4" x 4 1/2"	per 500 sheets 10d.
				Per Ream Per Quire

No. 18 White Demy, 17 1/2" x 22 1/2"	14/-	9 1/2 d.
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Swedish Brown kraft 20" x 30"	14/9	9 1/2 d.
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Swedish striped sulphite 20" x 30"	16/-	1/-
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(green and mauve)

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4 oz. balls 25/- per doz.	8 oz. balls 50/- per doz.
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Sealing Wax 3/9 per lb.

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The return of ENO to its attractive pre-war wrapper has been warmly welcomed. To the older generation it is an echo of the spacious bygone days. But, to the younger generation it is a colourful eye-catching presentation of a famous product. ENO press and poster advertising is now seen regularly by millions of readers.

Make the most of ENO's intensive publicity—send today for the new ENO display material and for details of free window-dressing service.

J. C. ENO LTD., Watford, Herts.

Eno's 'Fruit Salt'

World famous for over **EIGHTY YEARS**

Special *FREE* offer of 1,000 WISDOM MERRY-GO-ROUND



★ WITHOUT ANY QUALIFYING ORDER ★

WE HAVE AVAILABLE 1,000 Wisdom Merry-go-Rounds which were made up for export but are not now needed. These are exactly as distributed for home trade last year. These will be supplied free of charge without any qualifying order to any Pharmacist who has not yet either had a Merry-go-Round or who wants a new one.

THERE ARE TWO CONDITIONS ONLY:

1. *Whilst the Merry-go-Round makes an attractive window display, its real value is a counter stand. We therefore ask applicants to agree that they will use these Merry-go-Rounds on their counters.*
2. *As Merry-go-Rounds cost us quite a lot of money, we think it is also fair to ask you to keep them full of Wisdom brushes for at least three months.*

We have only 1,000 Merry-go-Rounds available, at the moment, and we must apply the rule of "first come, first served." If you want one—please send your application on the coupon below *now*.

As no goods are involved and no accounting is necessary these Merry-go-Rounds will be sent direct from Hertford (NOT through your Wholesaler).

Tear out this application form NOW

ADDIS LTD., BRUSHWORKS, HERTFORD

*se send me 1 Wisdom Merry-go-Round Counter Stand. I intend to use
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NAME AND ADDRESS (Please use label, rubber stamp, or block capitals).



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ENGLISH-DISTILLED AND IMPORTED

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CARDAMOM · CLOVE
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Over a century's reputation for
the finest qualities.

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'SONERYL'

★ the original brand of butobarbitone has long been established as the hypnotic of choice, and enjoys the complete confidence of the physicians who prescribe it. 'SONERYL' is supplied as follows

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containers of

12 x gr. $1\frac{1}{2}$	1s. 6d.
25 x gr. $1\frac{1}{2}$	2s. 0d.
100 x gr. $1\frac{1}{2}$	6s. 9d.
500 x gr. $1\frac{1}{2}$	30s. 0d.

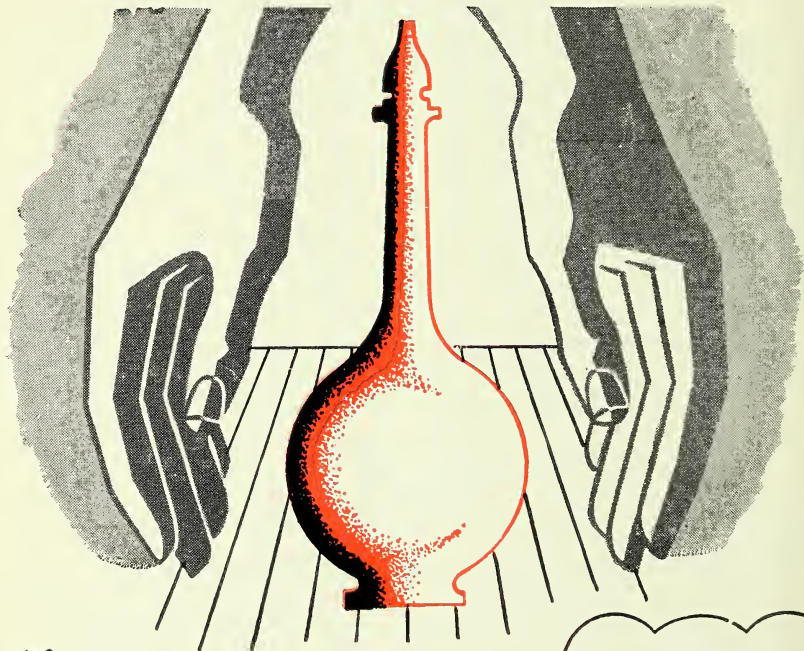


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ASPIRIN : ASPIRGRAN
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a little for the Home Market...

THE BRITISH FILM WITH THE
LABORATORY BACKGROUND



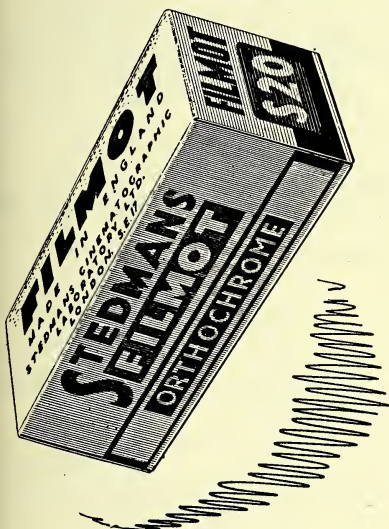
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It Sells on Sight

Elasto
REGISTERED
The Biochemic Tablet

ELASTO advertising is widespread and consistent. An ever increasing demand for this product is being created at your very door. Are you taking full advantage of this opportunity for new business created in your area by this vigorous campaign? 'Elasto' sales-aids displayed in your window or on your counter will convert the 'prospect' we have created into a customer for you. And remember repeats and recommendations come freely from initial sales of 'Elasto'.

'ELASTO'

CECIL HOUSE • HOLBORN VIADUCT • LONDON

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Tablets are now being widely prescribed, and sell well over the counter, too.

● This Pink tablet is an A.P.C. Calc—Phos base with Phenolphthalein preparation.

● It can be sold with confidence for Headaches, Colds, Rheumatic and similar symptoms.

● In packs of 25 @ 2/-. 50 @ 3/9d. and trial size at 1/-. Wholesale 13/6d., 25/- and 6/9d. doz. plus 1/3rd P.T. Opening order 14 to the doz.

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'ZAC-ly right!

or Baby—For Mother—For You!

Right for Baby's Delicate skin. Right for Mother who wants the best at moderate price. And right for YOU because Zac Baby Cream is a first class 'repeater'!

Shows you excellent profit (particularly when ordered with other packed pharmaceuticals)! And is consistently backed by both National and Local advertising.

Nationally Advertised

Powerful advertisements for ZAC BABY CREAM are currently appearing in leading women's weekly and monthly magazines. News of the World, People, and a long list of Provincial Papers. Sales are certain. How are your stocks?



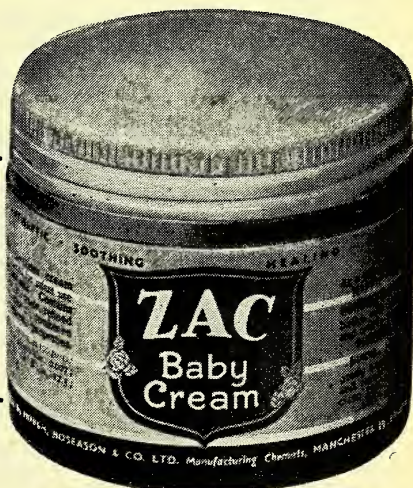
Retails at

1/6

(inc. Tax)

2/6

double
quantity



*Better***M&W***Value***BARBITURATES IN TABLET FORM**

- Barbitone
 - Barbitone Sodium
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- Hexobarbitone
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 - Phenobarbitone
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Quality and reliability is maintained by
the supervision of pharmacists at all stages.

Quotations on request.

Supplies available from stock

MATTHEWS & WILSON LTD.

EST. 1894

6-8, COLE ST., LONDON, S.E.1

TELEGRAMS: PILLEOLUM, SEDIST, LONDON • TELEPHONE: HOP 2147-8

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As a remedy for coughs, colds, catarrh, bronchitis and sore throats, Parkinsons' KILKOF has for years been a household word. Widely advertised during the winter months. Retail 1/6 per bottle

Manufactured by
PARKINSONS
OF BURNLEY



Of all Parkinsons' products, none has done more to build up their makers' reputation than PARKINSONS' PILLS.

Nationally known
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PARKINSONS' PILLS**CROSSKILLS OF NORWICH**

Manufacturers of
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BABY PANTS
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TOILET BAGS
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Etc.

*Wholesale and Retail Enquiries
Invited*

Exceptionally Keen Prices

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CROSSKILLS OF NORWICH

CHEMOTHEUTIC

PRODUCTS OF FINE QUALITY



We wish to thank all those Pharmaceutical and medical friends both at home and overseas who helped us make our Exhibit, Stand D4 at Olympia such an outstanding success. We shall be pleased to send details and price list of new preparations to all those unable to attend.

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OLYMPIA, MAY, 1950

Stand D4

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*Our own vans cover the
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MALTED MILK
IN TINS OR TONS

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Dr. J. Collis Browne's Chlorodyne
and
The Pharmacy and Poisons Act, 1933

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SALE RESTRICTED TO REGISTERED CHEMISTS

PURCHASER'S SIGNATURE NOT REQUIRED

Sole Proprietors :

J. T. DAVENPORT LTD.
UNION ST., LONDON, S.E.1

P.A.T.A.

There's enough Ribena now for everyone who needs it

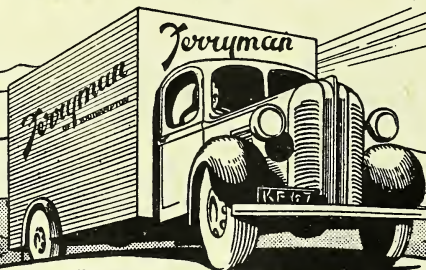
You can widen your interpretation of "priority cases" now where Ribena is concerned. Though supplies are not unlimited, they are much easier. There is no longer the need to restrict sales, as in the past, to those really *seriously* in need of it. A modest display within the shop will suitably hint to customers that the position has altered, and doctors' certificates, green ration books, etc. are not now a "must." But no Ribena displays in the window, please! We're not very sure of the effect of long-continued sunlight upon its essential vitamin-C content.



Ribena
BLACKCURRANT SYRUP
(particularly rich in natural vitamin C)

In any difficulty about supplies, write to C. Massingham, Supplies Director
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Manufacturers, Distributors, and Exporters
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DAK (Birdlime) for Mice and Rats—
tubes 1/-; tins 1/9, 3/-
KAYBRO ANTI-MIDGE tubes 1/6

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KAY BROTHERS LTD.
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OPTICAL LENS CLEANERS

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Tastefully Printed with your name, etc.

PAYNE GRAHAM LTD., 583 Scotland St., Glasgow, S.1

D.C.L.
VITAMIN B₁
YEAST
TABLETS

Each ounce contains a natural Vitamin B potency equivalent to that of 25 mgm. Aneurin Hydrochloride, 14 mgm. of Riboflavin, and 80 mgm. Nicotinic Acid. Each Tablet contains 100 I.U. (approx.) Vitamin B₁.
100 TABLETS 3s. 9d.
50 TABLETS 2s. 3d.
THE DISTILLERS CO., LTD.
EDINBURGH.

RECOMMENDED FOR NERVES

DR. NIBLETT'S
VITAL RENEWER
NERVE SEDATIVE

TRADE DISCOUNT 33 1/3%

C. P. NIBLETT (Est. 1870)

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for
70 YEARS

Retail price
6/-
per bottle
including
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SUNBRONZE CREAM

and SUNTAN CREAM

are now freed from restriction of supplies and are

Available in any quantity

Made to a formula originally designed for sun-ray practitioners, the efficiency of Nurona Sun Tan Cream is unsurpassed.

The Sunbronze Cream is a development of the Sun Tan Cream, combined with a vanishing cream and packed in tubes. It has proved extremely popular because of its handiness for pocket or handbag.

Nurona prevents or relieves painful sunburn and assists rapid tanning.

Retail Prices :

SUN TAN CREAM (in bottles) . . 1/10 and 3/- inc. Tax

SUNBRONZE CREAM (in tubes) ... 1/10 inc. Tax


White or Tinted

JAMES WOOLLEY, SONS & CO. LTD.

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JACKSON'S
FEBRIFUGE



the family medicine

1/7, 3/10, 6/4
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Also other famous specialities:—
 Camodine Ointment
 and
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 BRIGHTEST AND BEST ILLUSTRATED PRICE
 LIST OF NATURAL DEEP SEA SPONGES**

Send for illustrated leaflet showing our full range
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Gulliver 5462-3 Grams : Sponge, Norwest, London

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ALL GRADES
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STERILIZED CLEANING CLOTHS

WHITE WIPERS	@ 130/- cwt.
COLOURED WIPERS	@ 87/6 cwt.
WASHED MUTTON CLOTH	@	3/- per lb.

Carriage extra. Prompt dispatch.

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Sole Manufacturers: **JEFFREYS,
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BECAUSE OF THE BUTTERSCOTCH FLAVOUR

FENOLIN **P.A.T.A.**
FLUID

for **WHOOPIING COUGH**
 for use with **ELDON VAPORISERS**

HALL FORSTER & CO. LTD.
 NEWCASTLE UPON TYNE



Manufactured only by

J. F. WHITE & CO., LTD.

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'FREEZONE' PROFIT

from "Summer-time" corns

Summer = Corns
 Corns = Freezone
 Freezone = 9. C. C.
 9. C. C. = £10 parcel
 £10 parcel = EXTRA PROFIT



Your return =
 Your outlay =
 (£10 less 12½%)
YOUR PROFIT =

£13	6	8
8	15	0
£4	11	8

Freezone' Liquid Corn Remover re-tails at 1/10½ (inc. P.T.); normal trade price (excluding P.T.) is

13/6 per doz. and P.T. 4/6 per doz. Included in an I.C.C. £10 parcel the extra 12½% discount means that 'Freezone' shows a profit of more than 34%.

National and Provincial Newspapers and Magazines carry a strong selling message throughout the summer months to all those who suffer from corns.

PICK 'FREEZONE' IN YOUR £10 PARCEL AND RECOMMEND THE CORN REMOVER THAT 'LIFTS THEM OUT' FOR EXTRA PROFITS FROM SATISFIED CUSTOMERS.

PICK YOUR £10 PARCEL FROM THESE PRODUCTS :-



FREEZONE

TRADE MARK

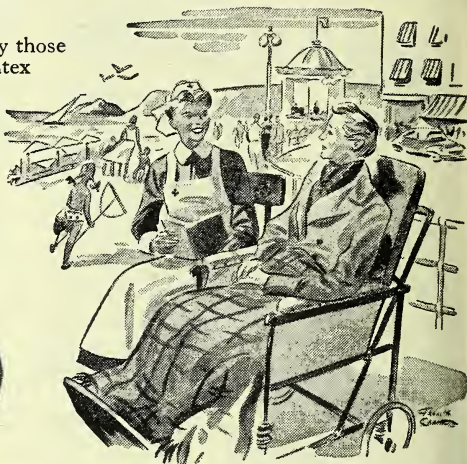
ANADIN · KOLYNOS · ANNE FRENCH · LYSTONE
 BISODOL · PINEATE · BISURATED MAGNESIA · REUDEL

International Chemical Company Limited, Chenies Street, London, W.C.1.

"I could sit here for hours!"

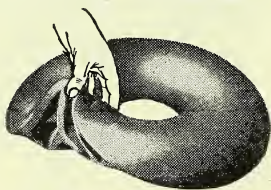
Not every convalescent can say that. Only those invalids who know about Dunlopillo Latex Foam Ring Cushions can face prolonged sitting without fear of discomfort.

Dunlopillo cavity cushions provide just the extra comfort that a sick or convalescent person yearns for. They are light in weight and convenient in size and *cannot puncture*. You can safely recommend them for anyone confined to bed or wheelchair.



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16" diameter, 5" hole



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by L. M. Spalton, B.Pharm., M.P.S.

Today, the pharmacist is faced with an almost bewildering assortment of emulsifying agents, all having varying properties and requiring different methods of treatment.

In this book the considerable range of these products has been classified, together with essential practical points about their pharmaceutical use. It contains chapters devoted to the theory of the formation of emulsions, properties of different emulsifying agents (classified into groups according to their structure and characteristics), the formulation and preparation of emulsions, the general methods of preparing emulsions with details of technique and causes of emulsion separation, preservation and storage of emulsion, etc.

The practical uses of emulsifiers is dealt with at considerable length, together with methods of handling each type of emulsifying agent and full notes of incompatibilities and other matters.

The book also contains a classified index of over 300 emulsion agents used in the Drug, Toilet and Cosmetic trades and other industries, with references to their composition, type and uses, together with an index of manufacturers.

Useful and up-to-date—this book provides essential information in concise form.

★ *Every pharmacist should possess a copy*

5/6

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post free

The Publisher, The Chemist & Druggist
28 Essex Street, Strand, London, W.C.2



Birth of a Saleslady



SEND NOW
for one or more
of these attractive
showcards

FOR GROWN-UPS STOCK

LORELOX 2/7 $\frac{1}{2}$ Per Bot.
Retail

Compels hair to curl and **STAY** curled

In glorious colour, this new TODDILOX Showcard takes the short cut to mothers' hearts—proving the dictum that there are times when a picture is worth a thousand words. Following closely on the dynamic LORELOX Showcard which is pulling its weight in hundreds of chemists' windows all over the country, production of this new display piece for our companion product coincides with a period of intense TODDILOX sales activity. If you have not already done so—write for supplies of both these Showcards—for here is a case where increased turnover is literally yours for the asking.

Toddilox 2/2 $\frac{1}{2}$ Per Bottle
Retail

Does curl Baby's hair

MAUREEN BAUN LTD · BURY · LANCs.

WHERE HAS DEKUR BEEN?

that is the question we have been asked by traders a dozen times a day since we started our pilot advertising campaign in April.

THE FAMOUS DEKUR ORIGINAL TURTLE-OIL CREAMS

have been abroad, helping the export drive, earning hard currency for soft-skinned loveliness.

Now these wonderful special formulæ creams are again available to bring the blessing of clear, smooth, youthful skin to the woman at home.

DEKUR No. 1 BONNE NUIT GENERAL PURPOSE CREAM

DEKUR No. 10 ANTI-WRINKLE CREAM

Selling Price	Trade Price Ex Tax	Purchase Tax
10/- jar	4/-	4/-
15/- double	6/-	6/-
Theatre Pack		
25/- (4 times)	10/-	10/-



THE DOUBLE- DEKUR

NATIONAL ADVERTISING CAMPAIGN
Commences June 21st

Demand will be IMMEDIATE
You must have SUPPLIES!
You don't stock DEKUR!!
You SELL IT!!!

ORDER NOW

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VITAMIN D3

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OUTPUT
100
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FOR TABLETS
UP TO $\frac{1}{2}$ " DIAM.



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MACHINE**


OUTPUT
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PER MIN.

FOR TABLETS UP TO $\frac{1}{2}$ " DIAM.




**MANESTY
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OUTPUT
2000
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PER DAY



**MANESTY
CP2
COATING
PAN**

STANDARD
SIZE
30" DIAM.



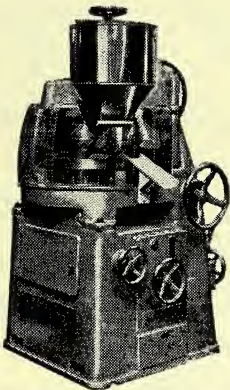
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B.B.3
ROTARY
TABLET
MACHINE**

OUTPUT
1000-1500
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TABLETS UP TO $\frac{1}{2}$ " DIAM.

MANESTY


RS2 ROTARY TABLET MACHINE



Output
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per min.

Max.
diam.
 $1\frac{3}{8}$ "


VARIABLE SPEED DRIVE



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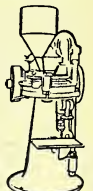
FOR TABLETS UP TO $\frac{1}{2}$ " DIAM.



**MANESTY
No2A
TABLET
MACHINE**

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55-220
PER MIN.

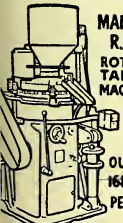
TABLETS UP TO $1\frac{1}{2}$ " DIAM.



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TABLET
MACHINE**

OUTPUT
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FOR TABLETS UP TO 1" DIAM.



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ROTARY
TABLET
MACHINE**

OUTPUT
168-336
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TABLETS UP TO $1\frac{3}{8}$ " DIAM.



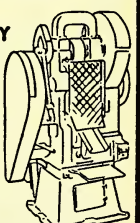
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OSCILLATING
GRANULATOR**

OUTPUT
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PER HOUR.



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CAPACITY
100 LBS.
OF POWDER



**MANESTY
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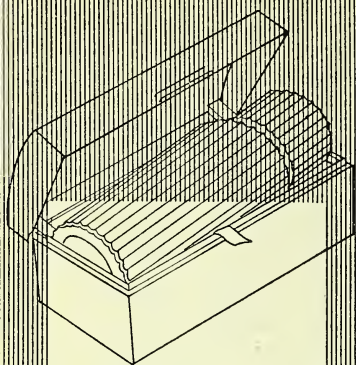
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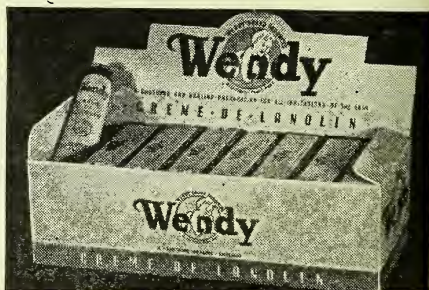
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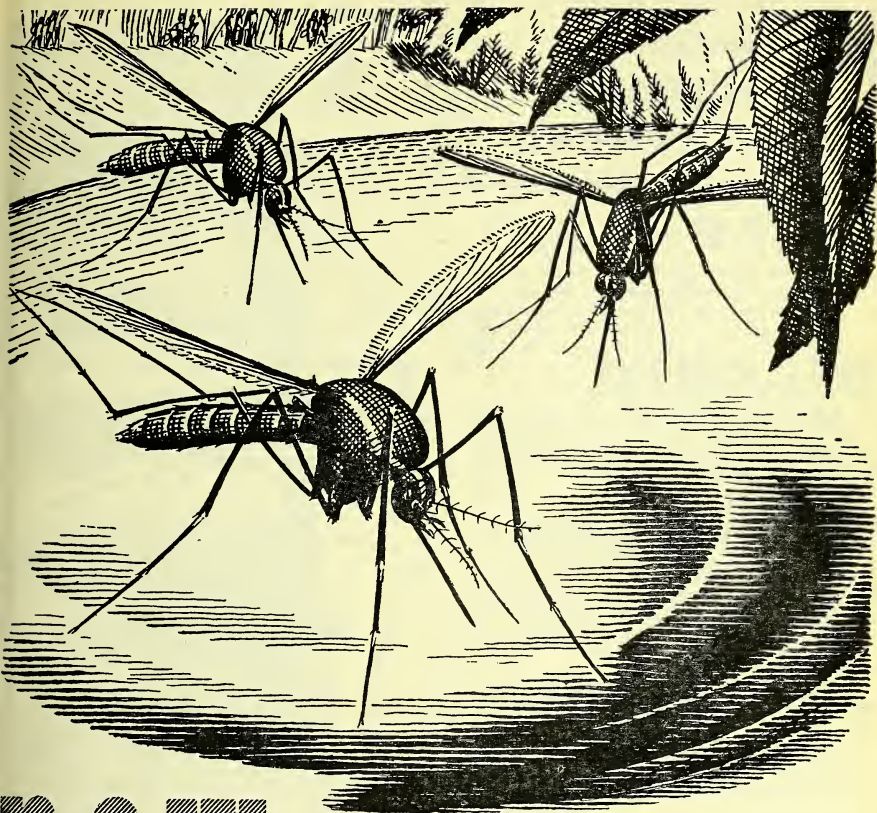
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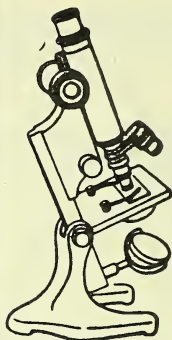
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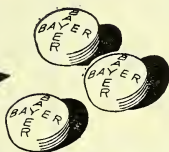
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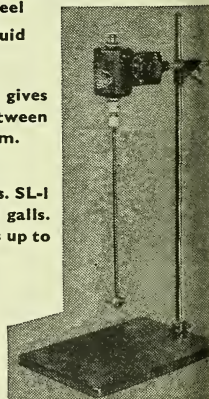
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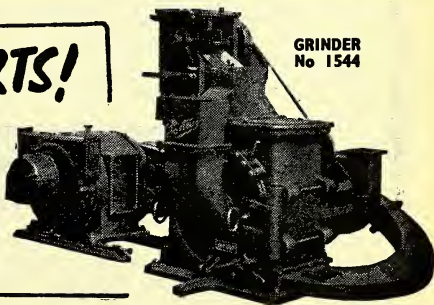
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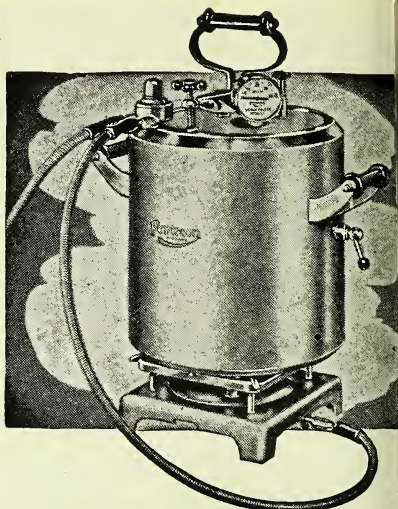
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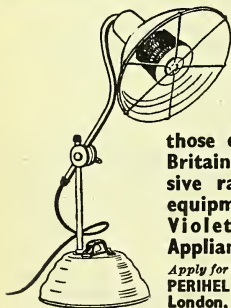
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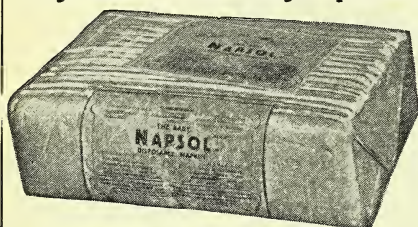
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Pkts. of 24 = 18/- per doz.

Retail 2/- per packet.

Packets of 12—11/3 per doz.

Retail 1/3 per packet.

TIE UP SALES WITH:

The NAPSOL Baby hygienic Panty

SMALL—20/- per doz.

Retail 2/6 each

MEDIUM—22/- per doz.

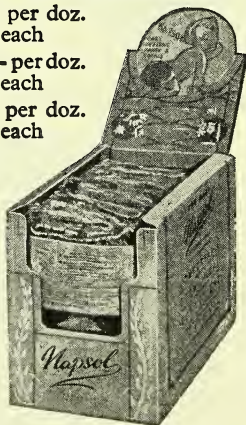
Retail 2/9 each

LARGE—24/- per doz.

Retail 3/- each

Two types,
Elastic or
bound legs.
Garment
finish.

Colours—
Tearose
Pink
Sky Blue
Milky White
Attractive
Five Colour
Display Box



M. MERICA & Co. Ltd.

QUEENS MILL - SHAW ROAD
OLDHAM - LANCs.

Telephone: MAIN 5803

All Set
to sell to MEN

Puck

REGD

SWIM CAP

Just the thing for men who
swim, dive, play Waterpolo,
this lightweight cap with
close-fitting chinstrap, keeps
hair out of the eyes, protects
scalp from swimming-bath
chemicals. There will be lots
of business here.

Supplied in outers containing
4 doz. assorted (red, yellow,
pale blue and white). Each
cap in individual carton.
Retail at 1/9 inc. tax.

Order
this sure selling
line NOW!

Only wholesaler
supplied

GROVEWELL LTD.

656 Forest Rd., Walthamstow, London, E.

HERE'S A CORN

REMEDY YOU CAN'T BEAT

Hobson's Choice removes Corns in 3 to 7 days.
it is safe, sure and painless. Backed up by
widespread advertising it has become the
leading CORN CURE on the market to-day.

100

Hobson's Choice

FEET PLAISTERS
POWDERS

Retail Prices:

Plaisters - 2½d.

Powders - 1½d.

Combination
Pack - 9d.



HOBSON TRIMBLE & CO., LTD.,
UNION HOUSE, LEEDS, 2

The ^{Trade Mark} Chekaleke

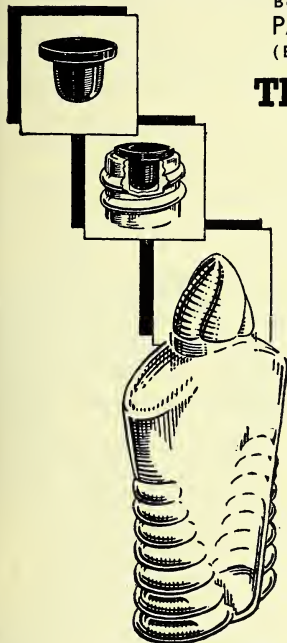
Bottle closure under
PAT. No. 439062
(Extension applied for)

PLUG

The perfect seal

no leakage

no evaporation



Regd. No. 860380

CHEKALEKE PLUGS ARE
MADE FOR ALL STANDARD
SIZE OPENINGS AND A
FULL RANGE OF SAMPLES
WILL GLADLY BE SENT
ON REQUEST

Produced by the makers of the finest glass containers

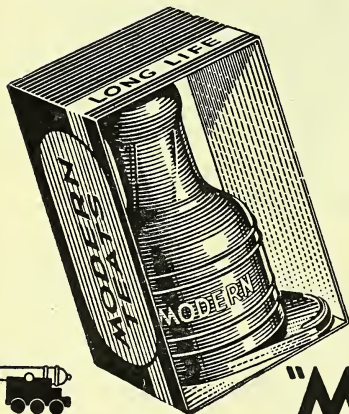
THE INTERNATIONAL BOTTLE CO LTD

PHONE:
MAYFAIR 6992
(5 LINES)

140 PARK LANE, LONDON, W.1

GRAMS:
AUTREFOIS, AUDLEY
LONDON

**PLEASE MARK
YOUR ORDERS**



"MODERN" TEAT ANTI-COLI

CANNON RUBBER MANUFACTURERS LTD. (Dept 30y) 5A WELBOURNE RD, TOTTENHAM, LONDON N

One Hole
OR *3-Hole*
PERFORATION

It does not appear to be generally known that the "MODERN" Teat, now being sold in ever increasing numbers, is available both in 1-hole and 3-hole perforation. The mother's choice is dictated by the individual needs of Baby and it is worth while to have both varieties in stock.

In an attractive, transparent pack, the "MODERN" Teat is backed by consistent National advertising (From your regular wholesaler).

RETAILERS! Send now for a supply of the new "MODERN" Weight Card and sales promoting showcards direct to the manufacturers of the

Steadily drifting South...

Askit

THE POWDER WITH A REPUTATION

**For over 30 years
Scotland's leading
Proprietary Medicine**

for the speedy relief of
Headaches, Neuralgia, Neuritis
and all Nerve Pains.

Manufactured by
**ASKIT LTD MANUFACTURING CHEMISTS
GLASGOW N**

and stocked by
ALL LEADING WHOLESALE HOUSES

An
ALL-BRITISH FIRM

*have pleasure
in announcing that:—*

BRONCHOVDRI

*is back on the
BRITISH MARKET*

★

EXEMPT from PURCHASE TAX

★

*This Inhalant for the Treatment of
Asthma is now Obtainable from the*

Manufacturers and Sole Distributors:—
BRONCHOVDRI (1945) LTD
12 WESTWOOD ROAD • BARNES • S.W.1

LIFEGUARD LEADS

Regd. Trade Mark

to healthier profits for YOU

It's a good line, Lifeguard, isn't it? It's making a big splash in the advertising columns of the Press.

It makes a fine show on the counter of your shop.

It's the line of a lifetime — Lifeguard.



Stock it...
Show it...
SOLD!



*Are you making the
most of this business?*

VETERINARY COUNTER PRACTICE

TENTH EDITION 1949

A new edition of this invaluable book is now available. A new Supplementary section devoted to the veterinary applications of the Sulphonamides and of Penicillin has been included, together with useful formulas and other matters of practical pharmaceutical importance. Indispensable to the rural pharmacist, profitable to the town pharmacist, this book provides up-to-date information in concise form.

Send Remittance to :

15/- postage 6d.

THE CHEMIST AND DRUGGIST
28 ESSEX STREET, STRAND, LONDON, W.C.2 Central 6565

COMPRESSED

MEDICINAL & OTHER
TABLETS

Made to any shape or size up to
1½" (bulk or packed)

Private Formulæ Compounded by
Experts

Telephone :

CANonbury 3401

The Manufacture of

CONTRACEPTIVE FOAM TABLETS

has been one of our Specialities for
many years.

Enquiries Invited.

BUCKLEY-BOWKER TABLET CO. LTD

29 PARKFIELD STREET · LONDON · N.1

ESTABLISHED OVER A QUARTER OF A CENTURY



Individually packed
in cartons

DISPLAY CARD OF 18

RETAIL **2/3** PRICE

Sole Distributors:

CRAIG & PARSONS LTD., 82, Stafford Road, Wallington, Surrey

Phone : Wallington 3694

The remarkable success of the "Craigway" Corn Plane is due to the principle involved. The angle of the blade is the secret. This new and profitable line only needs showing to SELL!

15/4 per doz. plus
Purchase Tax
Usual discount to
Wholesalers



We'll help you sell Blue Gillette Blades

The Gillette animals are going all out on their job of helping you sell more Blue Gillette Blades. In the coming months heavy advertising will put their cheerful message before all men who have whiskers to keep down. Everyone who comes into your shop will have "Good mornings begin with Gillette" somewhere in his mind. Remember it's display that turns a memory into a sale so be ready with enough stock, and show Gillette.



As from 1st June, 1950, retail prices are:—

BLUE GILLETTE AND VALET BLADES

10 for 2/8d.
5 for 1/4d.
2 for 6½d.

THIN GILLETTE BLADES 7 O'CLOCK BLADES

12 for 2/3d.
6 for 1/1½d.
2 for 4½d.

10 for 1/6d.
5 for 9d.
2d. each

All prices include Purchase Tax

Trade enquiries to your usual wholesaler or direct to Gillette Industries Ltd., Isleworth, Middlesex.

more customers - more profits!



Write NOW for free copy
of the Shomore booklet
"LOOK BEYOND
YOUR WINDOWS"

Sell more by 'shomore'

PARNALL & SONS LTD.
LODGE CAUSEWAY • FISHPONDS • BRISTOL

By using Shomore
Equipment you can
build up a better
modern display
that will attract
custom to your
and extra profit
your till.

DEATH to MOTHS

NEW LIFE FOR YOUR BUSINESS



STOCK PROMOL JUNIOR MOTH RINGS and cash in on the Moth menace. By incorporating Naphthalene with Paradichlorobenzene and DDT, they KILL as well as repel. The first two ingredients, powerful repellants, gradually evaporate, leaving the deadly DDT as a fine powder that KILLS BY CONTACT.

Displayed in their attractive red, white and blue cartons at 8 rings for 4d. They are BETTER-THAN-EVIL SELLERS. Send your enquiries today:

PROMOL

Junior
MOTH RINGS

PROMEDICO PRODUCTS LTD
22 TURLE ROAD, LONDON, N.4

Sellotape Holds



You won't find Sellotape letting you down! It sticks fast as soon as it touches, without gum or water—quickly, cleanly, easily—it's the most reliable packing medium there. Use Sellotape for your 'Over the counter' packages—it's so much quicker than string, just as strong and looks so much better. So! Bottle labels stay clean and legible when protected with Sellotape.

Sellotape is also available in handy dispensers for resale to the public. Backed by National Advertising and striking display material, they really sell! So make sure your stocks are adequate. Write or phone for full details, now!

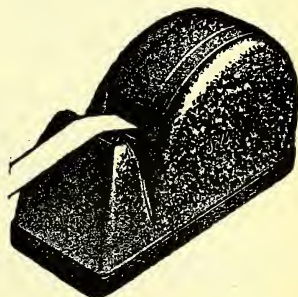
SELLOTAPE

SELF-ADHESIVE CELLULOSE TAPE

word "BONDED" in connection with adhesive tape implies the adhesive is firmly bonded to the tape. This of course, long been a feature of SELLOTAPE

GORDON & GOTCH LTD.
4 GORDON HOUSE
FARRINGTON STREET
LONDON, E.C.4

Telephone: CENTRAL 5211



FAMOUS FOR OVER 90 YEARS

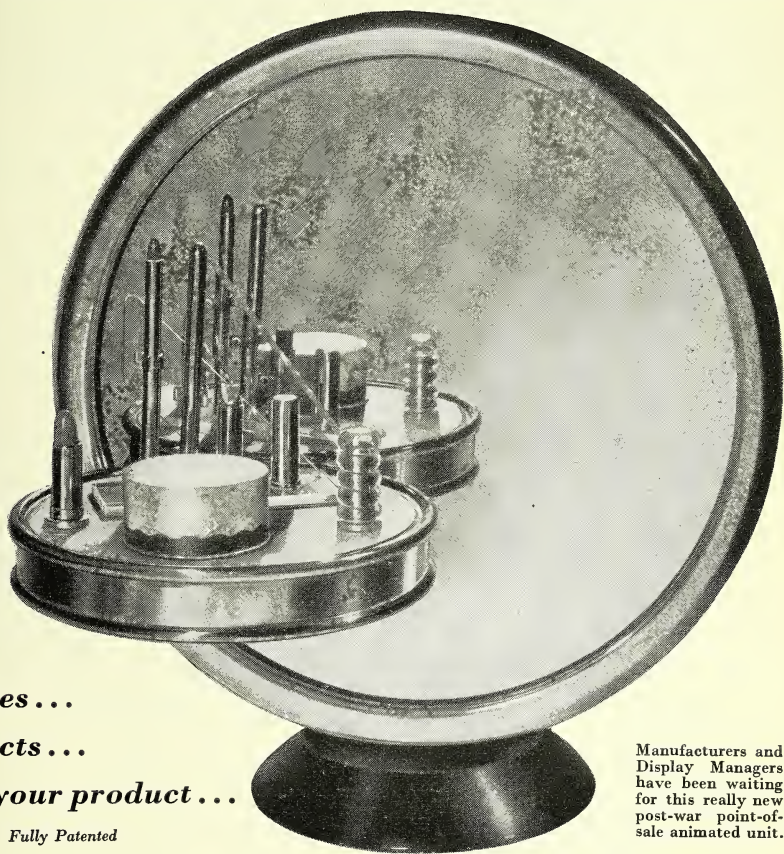
Fennings'**HOME
REMEDIES***the well tried Profit-earning*
READY 'SELLERS'**FENNINGS'
CHILDREN'S
COOLING
POWDERS**Retail at 1/6 and 3/6 and
in Show Packs of 100's and
240's**Fennings'**
*Little Healers*For Coughs, Colds, Bron-
chitis, etc., 1/6 and 3/6.
Also 7/- per Carton of 12
Packets, retailing at 7d.
each.**FENNINGS'
WHOOPIG
COUGH
MIXTURE**And for other Coughs
too. Retails at 1/6**FENNINGS'
RHEUMATIC
TABLETS**Retail Price
carton of 45 2/6 for
Tablets**Fennings'**
**SULPHUR
POWDERS**

retails at 1/6 and 3/6.

Fennings remedies sup-
ported by a continuous adver-
tising campaign are in con-
stant demand. Wise men
always keep Fennings'
Remedies handy; they
proved their value by
experience. Make sure
you have sufficient stocks.
Order through your
wholesaler, or if in ex-
traordinary cases write to:—**ALFRED FENNINGS • HORSHAM • SUSSEX**

he 'MAGIC MIRROR'

... an animated unit that mystifies and magnifies your sales



rotates ...

attracts ...

sells your product ...

Fully Patented

Manufacturers and
Display Managers
have been waiting
for this really new
post-war point-of-
sale animated unit.

The Belfor Magic Mirror will make your display colourful, alive, outstanding above your competitor, and is a permanent salesforce in itself, deserving a place of honour in your shop window.

The displayed object is shown, by the unit, from all angles when it turns around its own axis, and the mirror reflects it in successive phases.

The ideal display for COSMETICS, PERFUMERY, BRUSHES, COMBS, TOILET ARTICLES, PATENT MEDICINES, MEDICAL APPLIANCES, etc., etc.

For particulars from the sole distributors :-

BELL & FOREST LIMITED

MAFTESBURY BUILDINGS, 5/7 DENMAN ST., PICCADILLY, LONDON, W.1

Telephone : GERRARD 2924-5-6

Telegrams : BELFOR, PICCY, LONDON

A **NEW** Jean Sorelle **SENSATION!**

Jean Sorelle offer the trade a really delightful new line—
“**GARDENIA DEW**” **BATH CUBES**.

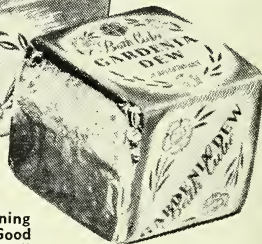
Nicely presented in a three colour counter display (illus.) with the cubes wrapped in foil with a three colour wrapping, they retail at 2/3d. for 6 or 4½d. a cube. They are excellent water-softeners and have a very pleasant aroma.

Please let us have your enquiries early.



4 1/2
A CUBE

Wholesale 10/9 per
doz. boxes plus P.T.



Advertised April to June in "London Evening News", "Evening Standard", "Star", "My Home", "Good Housekeeping", "Good Taste", "Weldon's Ladies Journal", "Woman & Beauty" (25,000,000 circulation).

Jean Sorelle Ltd., *Makers of fine toilet preparations*

21-22 TURLE ROAD, LONDON, N.4 Tel: ARChway 2736/2771

METAL CLOSURES

coloured sketches for your decorated closures

and make all the necessary tools and gauges

atories will recommend the best liner for

duct, we operate modern lithographic

nops and when the closures are finally

produced they are individually inspected.

"The complete co-operation and liaison between our Bottle and Cap Works ensure the perfection of the container and closure."

G B
BTTLES
AND
SURES
Perfect Pair

**UNITED GLASS BOTTLE
MANUFACTURERS LTD.**

8 LEICESTER STREET, W.C.2

Tel: GERRARD 8611 (18 Lines)

Grams: UNGLABOMAN, LESQUARE, LONDON

*This bright
'HELP YOURSELF' OUTER
will double your sales*

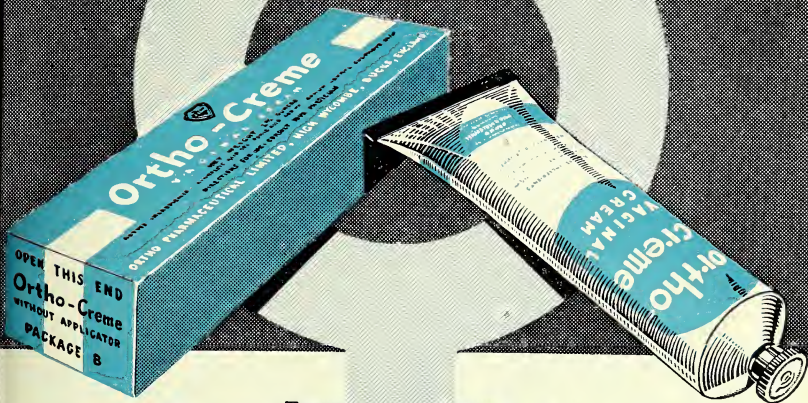


**Put it on your counter . . .
sales are growing faster than
those of any other shampoo!**

Silvikrin *Soapless Shampoo*

SILVIKRIN LABORATORIES LTD.

Sole Selling Agents: Prichard & Constance (Manufacturing) Limited, North Circular Road, London, N.W.10 ELGar 8095



Ortho-Creme

*a dependable aesthetically
pleasing contraceptive*

Physicians everywhere have welcomed this new Ortho product. Ortho-Creme, like Ortho-Gynol, is instantaneously effective, easily applied and economical. Ortho-Creme Vaginal Cream is a product of pharmaceutical elegance calculated to appeal to the most fastidious woman.

Immediately available from your wholesaler . . .

Package "A" (complete, with Applicator). Package "B" (tube only).

With Ortho - Creme, Ortho's vigorous medical promotion offers pharmacists yet another opportunity to increase sales volume.

Display . . . and Sell Ortho-Creme

ORTHO PHARMACEUTICAL LIMITED

HIGH WYCOMBE · BUCKS

Makers of Gynaecic Pharmaceuticals



NATIONAL

for White Flint Glass Containers of Quality
for delivery from stock, in convenient easily-
handled carton



DISPENSING BOTTLES

1-oz. to 20 oz. Plain—
Cork Mouth or Screw.
2-oz. to 16 oz.—Plain or
Graduated.

RIBBED OVALS

Cork Mouth or Screw.

VIALS

$\frac{1}{2}$ -oz. 1-oz. 1 $\frac{1}{2}$ -oz. 2-oz.
3-oz. Medium or Tall.

TABLET BOTTLES

Nos. 1 to 7 $\frac{1}{2}$ sizes.

ROUND SCREW JARS

$\frac{1}{2}$ -oz. 1-oz. 2-oz. 4-oz.
2 $\frac{1}{2}$ -oz. Shoulderless
Screw Jar.

SCREW CAPS

White Enamelled Tin-
plate. Aluminium and
Black Bakelite.

National Glass Works (York) Ltd.

Fishergate
YORK
Tel YORK 3021

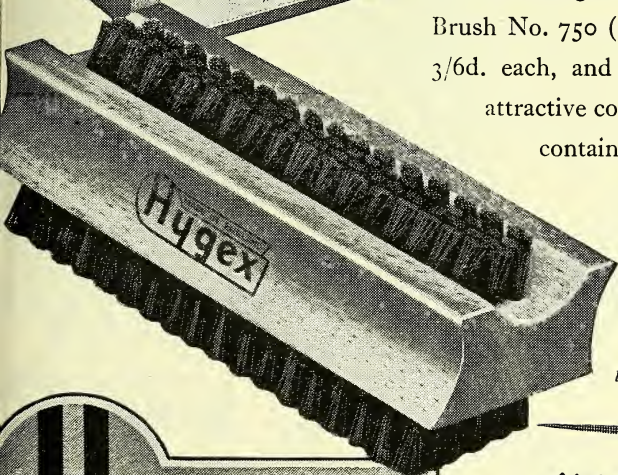
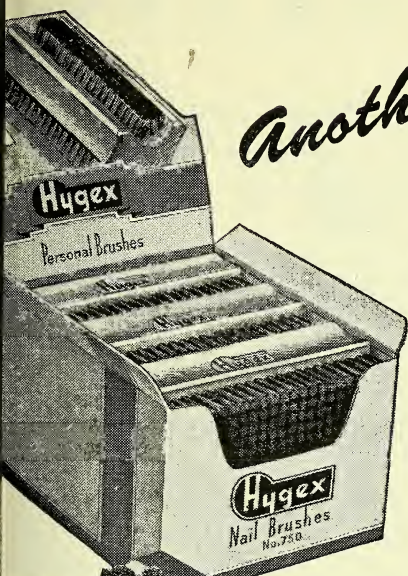
105 Hatton Garden
LONDON, E.C.1
Tel: HOLborn 2146

WHOLESALE ONLY

TRADE MARK



*Another fast-selling
Hygex line!*



Designed in the finest post-war style, with hard-wearing bristle top and bottom, this HYGEX Nail Brush will sell fast—like the other popular brushes in the heavily-advertised HYGEX range. The HYGEX Nail Brush No. 750 (as shown) retails at 3/6d. each, and is supplied in an attractive counter display carton containing $\frac{1}{2}$ doz. brushes.

*Your wholesaler
will show you
the complete range.*

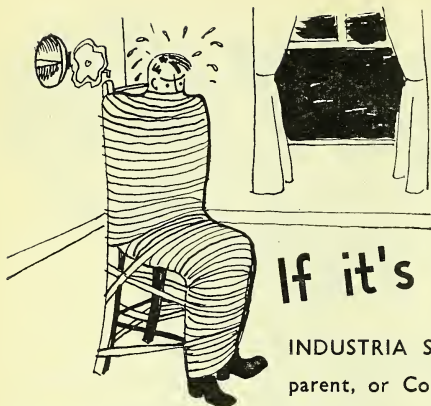
Hygex

NAIL BRUSHES

Manufacturers:

ANDERSON BROS. & CO. LTD.

WELL ROAD, LONDON, E.10. PHONE: LEYTONSTONE 5202/3



"This INDUSTRIA
leaves me speechless"

If it's well TAPED.

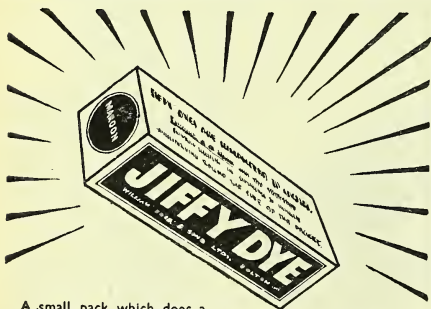
It's taped with self-adhesive
INDUSTRIA SPEEDFIX Double-Bonded Cellulose in Transparent, or Coloured, Plain or Printed on single or double ply tape.

Cloth • Glass-fibre • Paper • Masking Tapes • Electrical Tapes

If it's self-adhesive it's

INDUSTRIAL TAPES LIMITED

92-94 Newman Street, London, W.1. Museum 4215



A small pack which does a big job and has a great sale. Stock the 27 lovely colours in the Jiffy Range and enjoy the goodwill from this Household name. Glass tubes keep the dye always in perfect condition—an important point.

JIFFY DYES

WILLIAM EDGE & SONS LTD.
BOLTON LANC.

JN899



CORKS, STOPPERS, ETC.

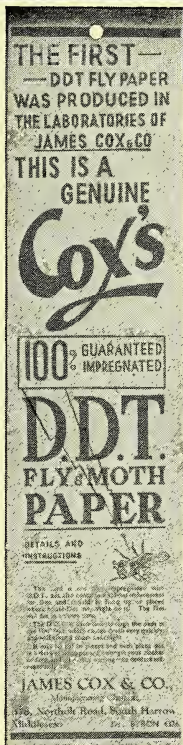
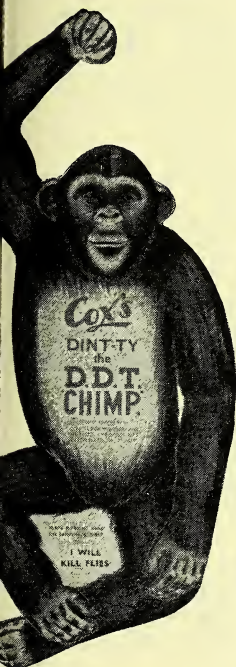
Telephone CAMPERDOWN STREET
LONDON, E.1

Royal 4922

COX'S D.D.T. CARDS

ARTISTIC EFFECTIVE THE BEST

THEY DO KILL FLIES



COX'S D.D.T. CHIMP

RETAIL **3^D** EACH

WHOLESALE 24/- PER GROSS

COX'S ORIGINAL FLYPAPER

RETAIL **3^D** EACH

WHOLESALE 24/- PER GROSS

COX'S D.D.T. PARROT

RETAIL **4^D** EACH

WHOLESALE 32/- PER GROSS

Generous terms to Wholesalers, Factors, etc., upon application

ALL ACCOUNTS LESS 2½% — 30 DAYS

OVER 12,000 PHARMACISTS STOCK COX'S D.D.T. CARDS

Because they are guaranteed 100% impregnated and have a TWO YEAR-LIFE . . . Not merely surface coated
Obtainable from all leading Wholesalers, or direct from

James Cox & Co.

.T. WORKS, NORTHOLT ROAD, SOUTH HARROW, MIDDXX.

Telephone : BYRon 4326

If

you agree

that the pack

makes the product,

you should let

Petrushkin

make the

pack



You get so many people asking for 7 O'CLOCK these days that your stock turns over before you can say "triple ground". It's the consistent performance of 7 O'CLOCK blades that brings people back for them time after time. They know that every blade in every packet will give as good a shave as the one before—and that's saying something. 7 O'CLOCK advertising puts over this story for you in its own ever-popular way.

7 o'clock
BLADES



Available
in packets of
5 and 10

M. PETRUSHKIN LIMITED. Established 1894
Cardboard Box Manufacturers and Printers.
183 BOW ROAD, LONDON, E.3 • Advance 3131-2

TRIPLE - GROUND FOR EXTRA SHARPNESS
Trade enquiries to your wholesaler or to Gillette Industries Ltd., Gillette Corner, Great West Road, Isleworth, Middlesex

SCRAM

THE CLEAN METHOD

NO BAIT • NO TRAPS • NO BODIES

**THE BEST REMEDY
AGAINST MICE**

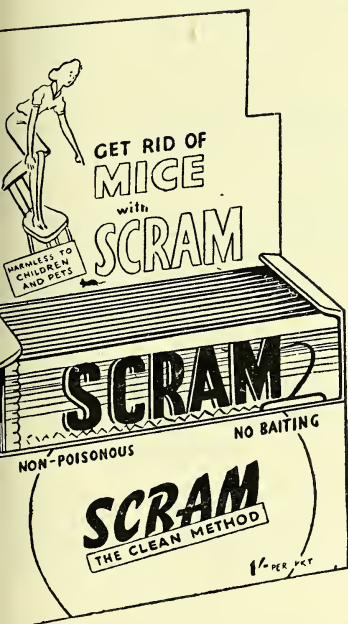
OVER 1,000,000
PACKETS SOLD YEARLY

1 DOZEN DISPLAY BOX

8/9

3 DOZEN DISPLAY BOX

25/6



ail **1/-** per pkt.

NATIONALLY
ADVERTISED

display the

ACKS THAT SELL, SELL, SELL!

from your wholesaler or direct

AM PRODUCTS LTD., Dartmouth Park Hill, London, N.W.5



—"I'M WILY..."
'COS I GET THE FINEST
DOG FOOD IN THE WORLD"

WILES
 VITAMIN DOG FOOD

CONTAINING
MEAT·LIVER·FISH
 PLUS CEREALS
NO POTATO FILLER

7¹/₂
 PER TIN

Still the cheapest and best
 Be a "Wily" Chemist
 Contact your wholesaler today or if in difficulty
WILES, WOODMANSEY, BEVERLEY, YORKS

SAME SIZE
 SAME QUALITY
NEW PRICE

Ask for range of Showcards and Window Bills

Representatives required in most parts of the U.K. for exclusive territories on commission basis. Applicants are invited to apply to the Sales Manager, Wiles Dog Foods, Woodmansey, Beverley, E. Yorks.

Tintex

THE WORLD'S
 LARGEST-SELLING

HOME DYE

CHEMISTS AGENTS:—
 Thos. Christy & Co., Ltd.
 Farnham, Surrey

FERRIS & COMPANY, LTD
BRISTOL.

**MANUFACTURING AND
 WHOLESALE CHEMISTS**

The House In the West for all
 Chemists' Supplies.

Send us your orders for prompt
 and careful attention.

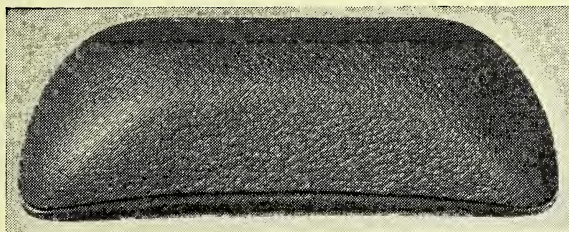
Regular Road Deliveries.

Telephone:
BRISTOL 21381

Telegrams:
FERRIS, BRISTOL

THE "FORSETTA" METAL SPECTACLE CASESper Spring
Lidompletely
STPROOFPrompt
Delivery

rrriage Paid

Size 21
Hockey EndOnly Best
Quality
"Rexine" usedBest Value
Obtainable

the following colours: Cambridge, Oxford and Marina Blue, Black Blue, Red and Black Linen, Lizard Brown, Cherry Red, Red, etc.

Price 12/- doz. plus 8/- doz. Purchase Tax. Special price for quantities.

**WE HAVE SECURED THE AVAILABLE STOCK IN THIS COUNTRY OF
AMERICAN MANUFACTURED LENSES****VERY SPECIAL OFFER**

Best quality Toric Lenses 40 M/M Bevel-Edged (Round). Full range in Spheres from -1.00 to 6.00 and in Cyls from 0.25 to 2.00 plus and plus, and minus and minus. All best U.S.A. Manufacturers:— Bausch & Lomb; E. B. Meyrowitz (Inc.); Shuron Optical Co. (Inc.); American Optical Co.; Renaud Optical Co. (Inc.), etc.

PROMPT DELIVERY. ORDER NOW WHILST WE HAVE THEM.

Also a limited number in 0.25 to 9.00 plus meniscus.

SEND US YOUR ENQUIRIES FOR QUICK DELIVERY OF

UNCUT LENSES FIRST QUALITY

In: TORICS, MENISCUS, FLATS and FLATS SPH/CYLS
All sights in first, second and third ranges.

SPECTACLE FRAMES at Special Price whilst they last!

We have purchased the whole stock of Valley Industries Ltd.

entour Eye, Screw Joint, Reinforced-side Spectacle Frames in Brown Mottle, Flesh, Autumn Leaf, Demi-Blonde and some Black — Assorted Sizes.

514	58/6	per doz. pairs nett
524	63/-	" " " "

SIR JOHN PRATT & CO

(Proprietor: Sir John Pratt, J.P.)

Manufacturing Opticians

FORSET COURT, EDGWARE ROAD, LONDON, W.2

Telephone: PADdington 4104

ASPIRIN is an acidic substance, sparingly soluble

DISPRIN is neutral, stable, soluble – and palatable

The reasons for preferring calcium aspirin to aspirin lie chiefly in the fact that it is a neutral, soluble and bland compound, whereas aspirin is acidic, sparingly soluble and may act as a gastric irritant. But calcium aspirin has no

defect of its own—chemical instability; and in consequence attempts to manufacture it in the form of a stable tablet have hitherto met with little success. These difficulties have now been overcome. 'Disprin,' a stable tablet preparation, readily dissolves to yield a substantially neutral and palatable solution of calcium aspirin that can be prescribed in all conditions in which acetylsalicylate administration is indicated, except in cases of extreme hypersensitivity.

On prescription Disprin is free of Purchase Tax
Clinical sample and literature supplied on application



RECKITT & COLMAN LTD., HULL AND LONDON. (PHARMACEUTICAL DEPT., HULL)

STORAGE MADE SIMPLE

"SECO"

**STEEL STORAGE
EQUIPMENT**

FOR FACTORIES AND STORES

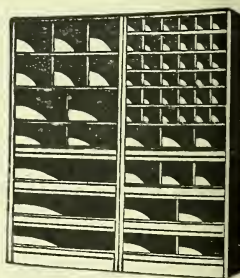
SECO Steel Equipment is suitable for all storage requirements, giving maximum storage capacity in the minimum floor space. A SECO Standard Unit is available to suit your every storage need. All units can be easily assembled with a screwdriver and spanner by unskilled labour on site. We also undertake the production and installation of storage equipment to customers' own specifications. The illustrations show a few standard units from the SECO Range. Send for List C.D.

The STEEL EQUIPMENT CO., LTD

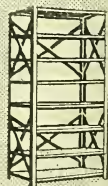
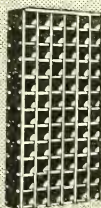
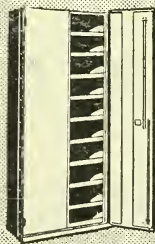
Greets Green, West Bromwich, Staffs.

Phone: TIPTON 1137-8-9

Grams: Equipit, West Bromwich



UNIT No. 950/1

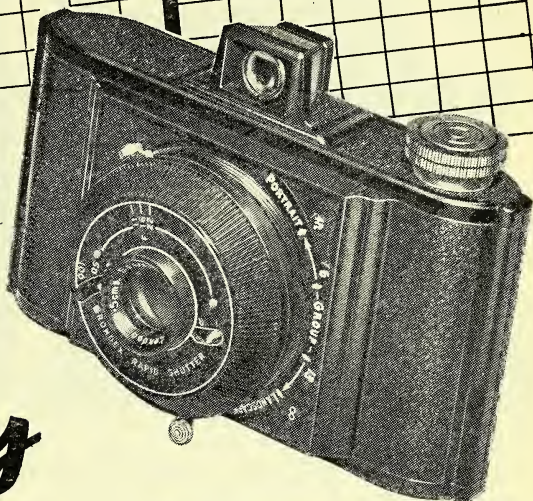


JUNE

JULY

AUGUST

NOW'S THE TIME TO SELL Wembley Sports



"YOUR CAMERA AT ALL EVENTS"

STOCK up now with this fast-selling line join the hundreds of dealers who will be ing a big harvest of profits.

Wembley Sports" is designed for everyone wants good photography with minimum ble at the lowest outlay. It is the ideal era for all occasions, producing sharp, crasty "snaps."

ive the "Wembley Sports" a good display s striking red, black and yellow box, together a colourful showcards and counter leaflets make ready sales.

Useful accessories are the Ever Ready case with d leather "nose" to protect mount, complete a strap at 16/6; black anodised Lens Hood filter holder at 10/-; 27 mm. Chance cal glass colour-filters, 1½ x yellow, 2 x Deep low and 2 x Yellow Green at 6/10 each.

- ★ TAKES PICTURES 3¼" x 2¼"
(SIZE 120 FILM).
- ★ SPORTAR LENS 8.5 cm.
f/11, f/16, f/22.
- ★ RONDEX RAPID SHUTTER
1/25, 1/50, 1/100 sec. and Time.
- ★ FOCUSING SCALE
4 ft., 6 ft., 13 ft., Infinity.
- ★ DIRECT VISION OPTICAL
VIEWFINDER.

RETAILS
AT **£4-17-6**
INCLUDING TAX



NEVILLE BROWN & CO. LTD

Distributors to the Photographic Trade

NEWMAN YARD · NEWMAN STREET · LONDON W.1

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OKS, PARKER & CO. LTD., BRADFORD : JAMES WOOLLEY SONS & CO. LTD., MANCHESTER

Stops Scurf

Page-Barker's

Scurf & Dandruff Lotion

Trade 20/- doz.

Plus Tax $\frac{1}{8}$ Retail 3/4

Ask for Showcard

*Money Back
Guarantee
on every bottle!*



Sole Distributors to the Chemists' Trade—

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Sole Manufacturers and Proprietors:—

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**JACQUESIL FABRICS
LTD.**

RED BANK MILLS, RADCLIFFE, Nr. MANCHESTER

makers of the famous

"DAWN"
REGD.

FACE CLOTH

can now offer a range of

FACE CLOTHS

RAZOR TOWELS

and

HAND TOWELS

FOR EXPORT

—unfortunately not for Home Trade

London Representative

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— & Co. Ltd. —

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CHEMISTS'

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24-HOUR DELIVERY SERVICE

NEW Toni SPIN Curlers



prove best-selling certainty!

another profit-maker for you!

TONI

JUNIOR REFILL

For odd end curls and tidying-up between perms. Contains waving lotion, end papers and neutralizer for 14 to 18 curls. Trade Price 2/- Purchase Tax (100%) 2/- Retail Price 5/- (incl. Pur. Tax)

Millions of American women use Toni with the new SPIN Curlers. Actual sales in the United States prove this. These same SPIN Curler Kits are being introduced in Britain too. It's the most exciting development since Toni Home Perm was first introduced. It will boost over-all Toni sales everywhere.

Backed by all-out advertising effort

Toni with new SPIN Curlers will be backed by the heaviest concentration of advertising in the history of Toni in this country — at a time when most women want and need a new perm!

Make sure your stocks of the full Toni range — including Standard Curler Kits and Refill Kits — are adequate to meet the demand.

Feature

TONI Home Permanent
with new
SPIN Curlers

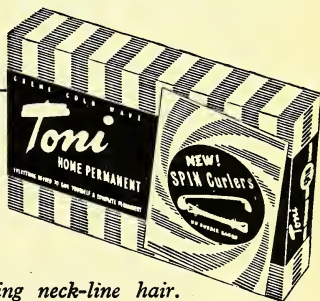
Trade Price 6/8

Pur. Tax (100%) 6/8

RETAIL PRICE 16/8
(incl. Purchase Tax)

*Includes six
Midget SPIN*

Curlers for winding neck-line hair.



**POWERFUL
NEW THEME**

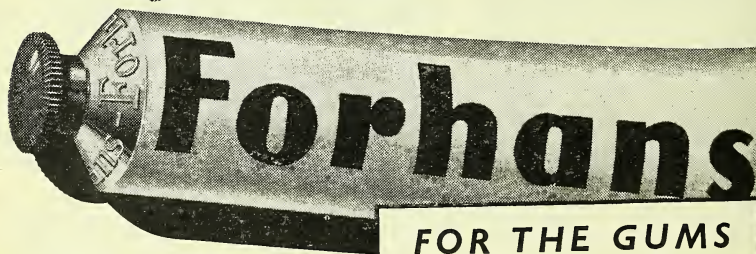
**LARGER
SPACES**

**MORE
INSERTIONS**

BIG NEW 1950 ADVERTISING FOR "FORHAN'S FOR THE GUMS"

Leading national newspapers are carrying Forhan's new and vigorous story all over the country. There will be more than 230,000,000 appearances—all to help your trade.

Anticipate a brisk demand; stock up with Forhan's now. Don't forget that Forhan's, with its generous trading terms, makes most money for you.



FORHAN'S LTD., 86 CLERKENWELL ROAD
LONDON, E.C.1

THESE PLEASE PERNICKETY PEOPLE



Here's something for fussy folk with slender purses! 'Seventy One' Bath Cubes have perfumes of notably good quality.

There are six perfumes; one of each in a Cellophane package that displays advantageously. Why not test the popularity of these bath luxuries for yourself? Remember, they are nationally advertised and the profit-margin is generous.

Retail Price 1/9d. packet of 6 cubes
Single Cubes 3½d. each

'Seventy One'
BATH CUBES

Details from **G. HAVINDEN LIMITED,**
HAVINDEN HOUSE, 71 BAKER ST., LONDON, W.1

"SURCO"

RELIABLE

ELASTIC HOSIERY

SEAMED AND SEAMLESS

**SURGICAL BELTS
TRUSSES AND SUNDRIES**

Over 50 years' service of
everything Surgical

SURGICAL HOSIERY CO. LTD.

Russell Street - NOTTINGHAM
Telephone No. 75903 Telegrams: Surgical Nottm

Here come the Brides!



Selling **SNOWFIRE** for you

IN 3 GREAT ADVERTISING CAMPAIGNS



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FACE
POWDER



SNOWFIRE
VANISHING CREAM
FOUNDATION



SNOWFIRE
POWDER
CREAM

EVERY WOMAN IS INTERESTED IN BRIDES, and the three effective new Snowfire campaigns are sure to be read. The advertisements are appearing in 78 women's magazines and national newspapers with a total circulation of 99 millions! Your customers will read these advertisements — your sales of these Snowfire products will be bigger than ever before. Be sure your stocks can meet the coming demand.

F. W. HAMPSHIRE & CO. LTD. DERBY

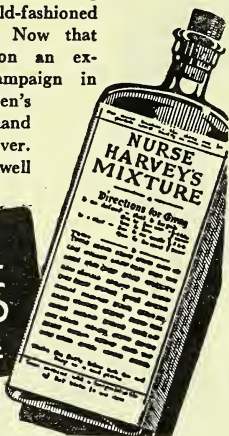
NOW NATIONALLY ADVERTISED

For years there has been a big demand for this old-fashioned well-known remedy. Now that we have embarked on an extensive advertising campaign in the Press and women's publications the demand is greater than ever. Be sure you are well stocked—



Send in your order
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Display material
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(TRIETHANOLAMINE LAURYL SULPHATE)

MANUFACTURED IN ENGLAND

Ask for booklet, samples, etc.

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REPRESENTATIVES IN THE UNITED KINGDOM
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BIG PROFITS on SMALL ORDERS...



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POWDER · LIQUID · FLYPAPERS
ARE WORTH SELLING

33 1/3% DISCOUNT PLUS EXTRA 10% BONUS

ON UNIT PACKS MINIMUM VALUE 30/- APPROX

Send for
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ATTRACTIVELY PACKED SPECIAL DISPLAY MATERIAL

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PICTURE POST

PICTURE POST is an exceptional product, with one of the best known brand names in Britain. It appeals to a great cross section of the public and enjoys exceptional goodwill.

National advertisers recognise the unusual prestige of PICTURE POST when they place advertisements in its pages — which they are doing in increasing numbers; because PICTURE POST attaches its own goodwill to their products, and gives them a national showing.

Retailers also read PICTURE POST; and they follow its advertisement pages for news of national products that belong in their own trades. They know that *if it's advertised in PICTURE POST it must be good*, and will sell.

Watch for PICTURE POST retail announcements in your own trade journals; and watch for your own trade products in PICTURE POST, so that you can supply the many PICTURE POST readers who will be asking for them.

One-and-a-half million men and women buy PICTURE POST each week; it is read by one out of every four grown-ups in this country.

HULTON PRESS LTD., 43/44, SHOE LANE, LONDON, E.C.4.

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27 CENTRAL DRIVE, BLACKPOOL

HARVEY'S**Horse Remedies**

P.A.T.A. Protected Prices

Supplies can be obtained through all Wholesale Houses

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PRE-PACKING & LABELLING

(We can now accept fresh orders)

LIQUIDS: From Bulk into any size bottle from $\frac{1}{2}$ oz.

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J. H. WISEMAN & CO. LTD.

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THEM A

BISCUIT

... but make sure it's a **VEXTERM RAT BISCUIT**, not harmful to pets, human beings or farmyard stock, when used as directed, but death to rats and mice. Clean, safe and easy to handle. From Chemists, Ironmongers and Stores everywhere. Price 6/6 & 5/9



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In Solution, per 1-gal. Tins @ 22/6d.

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Will remove Nits, Vermin
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16/8 per doz. boxes

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BRITISH MADE AMPOULE FILE

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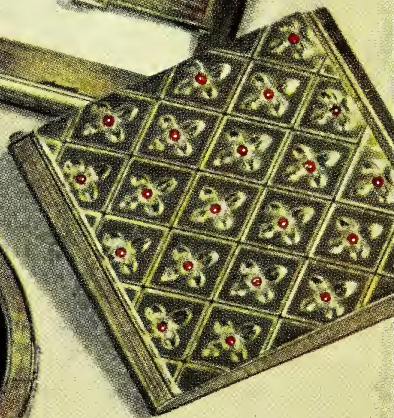
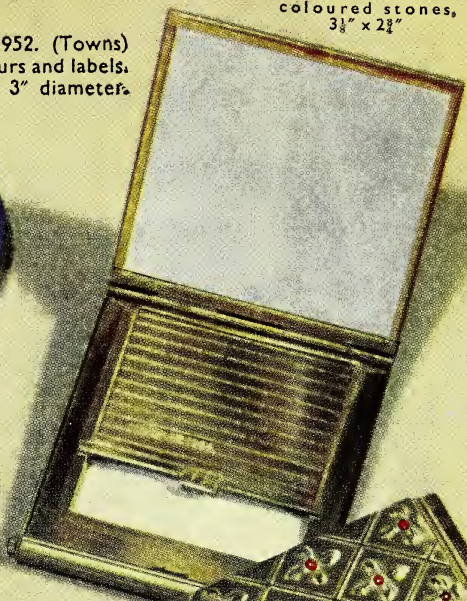
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ents.
1" diameter

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ct.
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both Bag.



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holder. Takes all well-known brands
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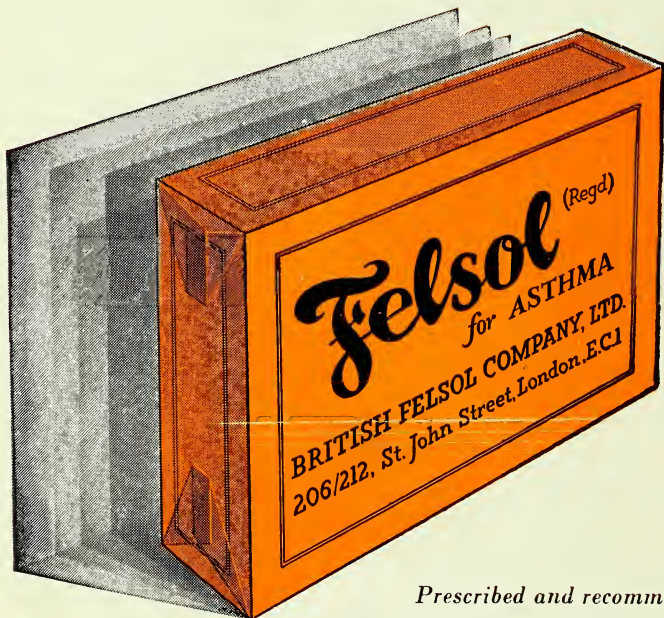
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